



**MANAGEMENT INFORMATION CIRCULAR**

**ANNUAL MEETING**

**OF**

**ENERGY SAVINGS INCOME FUND**

**TO BE HELD ON WEDNESDAY, JUNE 25, 2008**

**TORONTO, ONTARIO**

**MAY 15, 2008**



May 15, 2008

Dear Unitholder:

Please accept my personal invitation to join us at the seventh Annual Meeting of Energy Savings Income Fund which takes place at 4:00 p.m., on Wednesday June 25, 2008 at the Toronto Stock Exchange — Broadcast Centre, in Toronto which is located on the main floor of The Exchange Tower, 2 First Canadian Place, 130 King Street West.

Energy Savings is situated in a high growth industry, the deregulation of natural gas and electricity sales to homeowners and small businesses. Deregulation is spreading to new jurisdictions every year creating millions of new potential customers for our Fund. In addition, our new Green Energy Option product allows homeowners to contract for green electricity and/or reduce or eliminate the carbon footprint of their natural gas usage. This is a very exciting time for Energy Savings.

The past year has seen three distribution rate increases rising from \$1.065 to \$1.21. In addition, a \$0.41 Special Distribution was declared resulting in an increase of 60% in distributions over fiscal 2007.

The items of business to be dealt with and the details of the meeting are listed in the attached Notice of Meeting. The business will include: the presentation of the Audited Consolidated Financial Statements of the Fund and the Report of the Auditors for the fiscal year ended March 31, 2008; the election of Directors of Ontario Energy Savings Corp. and the appointment of KPMG LLP as auditors.

Information concerning the Fund and its operating entities is available at our website at [www.esif.ca](http://www.esif.ca). You will also find recently filed corporate disclosure documents on the website.

I hope you will be able to attend as the meeting is your opportunity to meet with the Board of Directors and the Senior Management Team to discuss items of interest to you and to receive a presentation outlining our continuing efforts to ensure that the Fund remains one of your most valued holdings.

If you are unable to attend in person, I urge you to vote indicating your preferences by signing and returning the enclosed Form of Proxy in the envelope provided.

Sincerely,

A handwritten signature in black ink, appearing to read 'Rebecca MacDonald', written in a cursive style.

REBECCA MACDONALD  
Executive Chair and Co-Chief Executive Officer



## NOTICE OF ANNUAL MEETING

**TO: THE UNITHOLDERS OF ENERGY SAVINGS INCOME FUND**

**AND TO: THE HOLDERS OF CLASS A PREFERENCE SHARES OF ONTARIO ENERGY SAVINGS CORP.**

TAKE NOTICE that the Annual Meeting (the "Meeting") of the holders of: (i) trust units ("Units") of Energy Savings Income Fund (the "Fund") and (ii) Class A Preference Shares of Ontario Energy Savings Corp. ("OESC") (collectively, the "Holders") will be held at the Toronto Stock Exchange — Broadcast Centre, The Exchange Tower, 2 First Canadian Place, 130 King Street West, Toronto, Ontario, Canada M5X 1J2 on Wednesday the 25th day of June, 2008 (the "Meeting Date"), at 4:00 p.m. (Toronto time) for the following purposes:

1. to receive and consider the audited consolidated financial statements of the Fund for the year ended March 31, 2008 and the auditors' report thereon;
2. to consider the nominees of the Fund standing for election as directors of OESC and direct Montreal Trust Company of Canada ("Trustee"), as trustee of the Fund, to vote the common shares of OESC held by the Fund in favour of the election of directors accordingly;
3. to appoint KPMG LLP as auditors of the Fund, with remuneration to be fixed by OESC, the administrator of the Fund; and
4. to transact such other business as may properly be brought before the Meeting or any adjournment or postponement thereof.

The specific details of the matters proposed to be put before the Meeting are set forth in the Information Circular accompanying and forming part of this Notice.

Holders who are unable to attend the Meeting in person are requested to date and sign the enclosed form of proxy and to mail it to or deposit it with the Fund, c/o Computershare Investor Services Inc., 100 University Avenue, 9<sup>th</sup> Floor, Toronto, Ontario M5J 2Y1, or deposit it on the Meeting Date with the Chair of the Meeting prior to the commencement of the Meeting. In order to be valid and acted upon at the Meeting, forms of proxy must be returned to the aforesaid address not less than 24 hours before the time set for the holding of the Meeting or any adjournment or postponement thereof or be deposited with the Chair of the Meeting on the Meeting Date prior to the commencement of the Meeting.

Ontario Energy Savings Corp., as administrator of the Fund, has fixed the record date for the Meeting as the close of business on May 16, 2008 (the "Record Date"). Holders of record at the close of business on the Record Date will be entitled to vote at the Meeting. No person who became a Holder after the Record Date shall be entitled to vote at the Meeting.

**Dated at Toronto, Ontario  
this 15th day of May, 2008.**

**ENERGY SAVINGS INCOME FUND,  
BY ITS ADMINISTRATOR,  
ONTARIO ENERGY SAVINGS CORP.**

A handwritten signature in black ink, appearing to read 'Rebecca MacDonald', written over a white background.

**REBECCA MACDONALD  
Executive Chair and Co-Chief Executive Officer  
Ontario Energy Savings Corp.**

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## INFORMATION CIRCULAR

### SOLICITATION OF PROXIES

This Information Circular is furnished in connection with the solicitation of proxies on behalf of Montreal Trust Company of Canada (the "Trustee") by Ontario Energy Savings Corp. ("OESC" or the "Administrator"), the administrator of Energy Savings Income Fund (the "Fund"), for use at the Annual Meeting (the "Meeting") of the holders (the "Unitholders") of units ("Units") of the Fund and the holders of Class A Preference Shares of OESC (the "Preference Shares") (the holders of Units and Preference Shares being collectively referred to as "Holders"), to be held at the Toronto Stock Exchange — Broadcast Centre, the Exchange Tower, 2 First Canadian Place, 130 King Street West, Toronto, Ontario, Canada M5X 1J2 on Wednesday, the 25<sup>th</sup> day of June, 2008 (the "Meeting Date"), at 4:00 p.m. (Toronto time) for the purposes set forth herein and in the Notice of Meeting accompanying this Information Circular. References herein to "Holder" shall mean the holder of either Units or Preference Shares, as applicable.

**FOR PURPOSES OF THE MEETING AND PURSUANT TO AN AMENDED AND RESTATED DECLARATION OF TRUST BETWEEN THE TRUSTEE AND OESC DATED AS OF APRIL 30, 2007 AS AMENDED ON DECEMBER 20, 2007 (THE "DECLARATION OF TRUST"), THE HOLDERS OF PREFERENCE SHARES ARE ENTITLED TO BE TREATED AS IF THEY ARE THE HOLDERS OF THE NUMBER OF UNITS THAT THEY WOULD BE ENTITLED TO RECEIVE ON THE RELEVANT DATE, IF THEY EXERCISED ON SUCH DATE, THE SHAREHOLDER EXCHANGE RIGHTS WITH RESPECT TO ALL OF THE PREFERENCE SHARES HELD BY THEM. ACCORDINGLY, PURSUANT TO THE DECLARATION OF TRUST AND AN AGREEMENT AMONG THE FUND, OESC, OESC EXCHANGECO II INC. ("EXCHANGECO"), THE HOLDERS OF PREFERENCE SHARES AND CERTAIN OTHER PARTIES DATED APRIL 30, 2001, AS AMENDED (THE "OESC SHAREHOLDERS' AGREEMENT") THE ENCLOSED PROXY MAY BE COMPLETED BY ANY PERSON WHO HOLDS UNITS AND/OR WHO HOLDS PREFERENCE SHARES.**

The costs incurred in the preparation and mailing of the proxy, notice of annual general meeting and this Information Circular will be borne by the Fund. In addition to solicitation by mail, proxies may be solicited by personal interviews, telephone or other means of communication and by directors, officers and employees of the Administrator, who will not be specifically remunerated therefor.

All references to numbers of Units, Preference Shares, Unit Appreciation Rights, Deferred Units and Options in this Information Circular reflect the 2:1 subdivision of Units and Preference Shares which occurred on each of July 29, 2002 and on January 30, 2004.

### APPOINTMENT OF PROXIES

Holders have received with this Information Circular a form of proxy for the Meeting. The persons named in such form of proxy are directors and officers of the Administrator. A Holder submitting a proxy has the right to appoint a person (who need not be a Holder) to attend and act on his or her behalf at the Meeting, other than the persons designated in the enclosed form of proxy. Such appointment may be exercised by striking out the names of the persons designated in the enclosed form of proxy and by inserting in the blank space provided for that purpose the name of the desired person or by completing another proper form of proxy. A form of proxy will not be valid unless it is completed and delivered to the Fund, c/o Computershare Investor Services Inc., 100 University Avenue, 9<sup>th</sup> Floor, Toronto, Ontario M5J 2Y1, for receipt not less than 24 hours, excluding Saturdays, Sundays and holidays, preceding the Meeting Date or any adjournment or postponement thereof at which the proxy is to be used or be deposited with the Chair of the Meeting prior to the commencement of the Meeting. A proxy should be executed by the Holder or his attorney duly authorized in writing or, if the Holder is a corporation, by an officer thereof or an attorney thereof duly authorized.

OESC, as administrator of the Fund, has fixed the record date for the Meeting as the close of business on May 16, 2008 (the "Record Date"). Only Holders of record as at that date are entitled to receive notice of, and to vote at, the Meeting. No person who became a Holder after the Record Date shall be entitled to vote at the Meeting.

## REVOCABILITY OF PROXIES

A Holder who has submitted a proxy may revoke it at any time insofar as it has not been exercised. A proxy may be revoked, as to any matter on which a vote shall not already have been cast pursuant to the authority conferred by such proxy, by instrument in writing executed by the Holder or by his or her attorney duly authorized in writing or, if the Holder is a corporation, by an officer or attorney thereof duly authorized in writing and deposited either at the head office of the Fund located at First Canadian Place, 100 King Street West, Suite 2630, P.O. Box 55, Toronto, Ontario, M5X 1E1, as the case may be, at any time up to and including the last business day preceding the Meeting Date or with the Chair of the Meeting on the Meeting Date and upon either of such deposits the proxy is revoked. A proxy may also be revoked if a Holder personally attends the Meeting and votes his or her Units or Preference Shares, as the case may be, or in any other manner permitted by law.

## EXERCISE OF DISCRETION BY PROXYHOLDERS

The persons designated as nominees in the enclosed form of proxy will, on a poll, vote or withhold from voting, or vote as instructed, the securities in respect of which they are appointed in accordance with the instructions of the Holders appointing them. In the absence of such a voting instruction such securities will, on a poll or otherwise, be voted **FOR APPROVAL** or **FOR** those matters set out in the enclosed proxy and, at the discretion of the proxyholders, with respect to other matters that may properly come before the Meeting. **THE ENCLOSED FORM OF PROXY CONFERS DISCRETIONARY AUTHORITY UPON THE PERSONS NAMED THEREIN WITH RESPECT TO AMENDMENTS OR VARIATIONS TO MATTERS IDENTIFIED IN THE PROXY AND WITH RESPECT TO OTHER MATTERS WHICH MAY PROPERLY COME BEFORE THE MEETING.** At the time of printing this Information Circular, management of the Administrator is not aware of any such amendments, variations or other matters. If any matters which are not now known to the Administrator should properly come before the Meeting, the persons named in the accompanying form of proxy will vote on such matters in accordance with their best judgment.

## INTEREST OF CERTAIN PERSONS AND COMPANIES IN MATTERS TO BE ACTED UPON

Montreal Trust Company of Canada is the Trustee of the Fund. The Trustee holds all the common shares of OESC on behalf of the Fund and must vote them pursuant to the direction of the Holders.

## UNITS, PREFERENCE SHARES AND THE PRINCIPAL HOLDERS THEREOF

### Units and Preference Shares

The Fund is an open-ended, limited purpose trust, established by the Declaration of Trust for the purpose of investing in and holding, directly or indirectly, certain securities of OESC and Exchangeco and 100% of the securities of several affiliated entities and issuing Units to the public. The sole beneficiaries of the Fund are the holders of the Units and Preference Shares. Pursuant to the terms of the Declaration of Trust: (a) Unitholders of record are entitled to notice of and to attend at the Meeting in person or by proxy, and to one vote per Unit held on any ballot thereat; and (b) the Holders of Preference Shares are entitled to notice of and to attend the Meeting in person or by proxy, and to vote in all votes of Unitholders as if they were the holders of the number of Units which they would receive if they exercised all of their shareholder exchange rights pursuant to the OESC Shareholders' Agreement as of the record date for such votes and are treated in all respects as Unitholders for the purpose of any such votes.

As at May 16, 2008, the Record Date, the Fund has 102,315,426 issued and outstanding Units and OESC has 6,706,212 issued and outstanding Preference Shares so that 109,021,638 votes are entitled to be cast at the Meeting.

### Principal Holders of Units and Preference Shares

Except as disclosed below, to the best of the knowledge of the Trustee, the Administrator and the directors and senior officers of the Administrator, there is no person or corporation which beneficially owns, directly or indirectly, or exercises control or direction over, Units and Preference Shares, collectively carrying more than

10% of the voting rights attached to all Preference Shares of OESC and all Units of the Fund, in the aggregate, entitled to vote at the Meeting. Acuity Investment Management Inc. (“Acuity”) filed a report on Sedar as an eligible institutional investor pursuant to Part 4 of National Instrument 62-103 for the period ending March 31, 2008 indicating that as at March 31, 2008, it held as an eligible institutional investor, in accounts managed by Acuity 17,998,650 Units of the Fund (18.01%) of the then outstanding Units of the Fund. The report states that: “the securities were acquired in the ordinary course of business for investment purposes and not for the purpose of exercising control or direction over the Reporting Issuer” (ie. the Fund).

As at May 15, 2008, the officers and directors of OESC held beneficially, directly or indirectly, in the aggregate, approximately 1,753,817 Units and 5,263,728 Preference Shares.

#### **Voting of Units — Advice to Beneficial Holders of Units**

The information as set forth in this section is of significant importance to all Unitholders of the Fund, as none of the Unitholders (“Beneficial Unitholders”) of the Fund hold Units in their own name. If you are a Beneficial Unitholder and wish to vote in person at the Meeting, please contact your broker or agent well in advance of the Meeting to determine how you can do so.

Beneficial Unitholders should note that only proxies deposited by Unitholders whose names appear on the records of the Fund as the registered holders of Units can be recognized and acted upon at the Meeting. All of the Units are registered under the name of CDS & Co. (the registration name for The Canadian Depository for Securities Limited (“CDS”). CDS maintains books showing through which of its participants, such as investment dealers or brokers, the Units are owned. Investment dealers and brokers maintain their own records showing the Beneficial Unitholders of such Units by their clients. Units held by CDS can be voted only upon the instructions of the Beneficial Unitholder. Without specific instructions, CDS and its participants are prohibited from voting Units for their clients. The Administrator does not know for whose benefit the Units registered in the names of CDS are held. Therefore, Beneficial Unitholders cannot be recognized at the Meeting for purposes of voting their Units in person or by way of proxy unless they comply with the procedure designated below.

Applicable regulatory policy requires intermediaries/brokers to seek voting instructions from Beneficial Unitholders in advance of Unitholder’s meetings. Every intermediary/broker has its own mailing procedures and provides its own return instructions, which should be carefully followed by Beneficial Unitholders in order to ensure that their Units are voted at the Meeting. Often, the form of proxy supplied to a Beneficial Unitholder by its broker is identical to that provided to CDS. However, its purpose is limited to instructing the registered Unitholder how to vote on behalf of the Beneficial Unitholder. The majority of brokers now delegate responsibility for obtaining instructions from clients to Broadridge Investor Communications Solutions, Canada (“Broadridge”). Broadridge typically prepares a voting instruction form (the “Voting Form”) which it mails to the Beneficial Unitholders and asks Beneficial Unitholders to return the Voting Form directly to Broadridge. Broadridge then tabulates the results of all instructions received and provides appropriate instructions respecting the voting of Units to be represented at the Meeting. A Beneficial Unitholder receiving a Voting Form cannot use that Voting Form to vote Units directly at the Meeting. The Voting Form must be returned to Broadridge well in advance of the Meeting in order to have the Units voted.

**IF YOU WISH TO VOTE IN PERSON AT THE MEETING, PLEASE CONTACT YOUR BROKER OR AGENT WELL IN ADVANCE OF THE MEETING TO DETERMINE HOW YOU CAN DO SO.**

#### **Quorum for Meeting**

At the Meeting, a quorum shall consist of two or more persons either present in person or represented by proxy and representing in the aggregate not less than 25% of the outstanding Units and Preference Shares. If a quorum is not present at the Meeting within one half hour after the time fixed for the holding of the Meeting, it shall stand adjourned to such day being not less than 14 days later and to such place and time as may be determined by the Chair of the Meeting. At such Meeting, the Unitholders present either personally or by proxy shall form a quorum.



## COMPENSATION OF THE DIRECTORS AND OFFICERS OF OESC

### Compensation of Directors

Commencing September 1, 2007 the annual retainer for outside directors was increased from \$35,000 to \$50,000. In addition, each director who is not a member of management receives a \$2,000 attendance fee for each board and committee meeting attended and is reimbursed for out-of-pocket expenses for attending directors' and committee meetings. Michael Kirby received an additional annual fee of \$10,000 for serving as Chair of the Audit Committee and the other members thereof receive an annual retainer of \$5,000 each. The Chair of each of the Compensation and Human Resources Committee and the Nominating and Corporate Governance Committee receives an additional annual fee of \$5,000. As lead director Mr. Segal receives an additional annual fee of \$30,000. All fees are payable quarterly in arrears. Directors are required to take \$15,000 of their annual retainer in Deferred Unit Grants ("DUGs") and may elect to take all or a portion of the balance of their fees in DUGs, in each case, pursuant to the Directors' Deferred Unit Compensation Plan referred to in note (6) on pages 19 and 20 of this Information Circular. At March 31, 2008 the non-management directors owned a total of 37,561 DUGs. Effective November 9, 2007 each director who is not a member of management is required, as a policy of the Fund, to own a minimum number of Units and/or DUGs having a value equal to two times their base retainer (i.e. \$100,000) by November 9, 2009. Each director is compliant with the current \$70,000 minimum holding requirement.

For the year ended March 31, 2008, the total compensation in the form of all fees, retainers, chair fees, attendance fees and expenses paid to the non-management directors was \$617,250 including: (i) the cash value of the DUGs received by them during the year; (ii) U.S. \$15,000 paid to each of two independent directors of the Fund's U.S. operating subsidiaries one of whom is a director of OESC and (iii) fees paid for participation in a Special Committee of the board established in May, 2007.

### Summary Compensation Table — Directors

The following table indicates the compensation paid by OESC to outside directors for the year ended March 31, 2008.

Name of Director	Annual Retainer Fee	Committee Chair Fee	Audit Committee Member <sup>(8)</sup>	Committee Attendance Fee <sup>(4)</sup>	Board of Directors Attendance Fee <sup>(5)</sup>	Lead Director	Total Compensation
Hugh Segal	\$46,250	\$ 9,000 <sup>(1)</sup>	\$5,000	\$30,000	\$27,000	\$30,000	\$147,250
Michael Kirby	\$46,250	\$10,000 <sup>(2)</sup>	—	\$26,000	\$16,000	—	\$ 98,250
Brian Smith	\$46,250	\$ 5,000 <sup>(3)</sup>	\$5,000	\$24,000	\$27,000	—	\$107,250
John Brussa	\$46,250	—	—	\$10,000	\$23,000	—	\$ 79,250
Gordon D. Giffin <sup>(9)</sup>	\$46,250	—	\$5,000	\$24,000	\$27,000	—	\$102,250
Roy McMurtry <sup>(6)</sup>	\$37,500	—	—	\$ 4,000	\$11,500	—	\$ 53,000

Notes:

- (1) Chair of Nominating and Corporate Governance Committee (\$5,000) and Chair of Special Committee (\$4,000).
- (2) Chair of Audit Committee.
- (3) Chair of Compensation and Human Resources Committee.
- (4) Committee Attendance Fees @ \$2,000 per meeting.
- (5) Director Attendance Fees @ \$2,000 per meeting and \$3,000 for the annual strategy session.
- (6) Elected to the Board on June 28, 2007.
- (7) Certain directors have elected to receive all or a portion of their fees in DSUs. See pages 19 and 20 Note (6).
- (8) Members of the Audit Committee (other than the Chair, who is paid an annual Chair, fee of \$10,000) were paid an annual fee of \$5,000 commencing January 1, 2007.
- (9) Excludes U.S. \$15,000 paid as a director of five U.S. subsidiaries of the Fund.



The attendance record for the outside directors of OESC for the year ending March 31, 2008 is included on page A-6 of this Information Circular. There is no mandatory retirement policy for directors of the Fund.

Each of Messrs. Kirby, Segal and Brussa, as outside directors of OESC, was granted 40,000 options under the Fund's 2001 Unit Option Plan on April 30, 2001 at an exercise price of \$2.50 per Unit. Mr. Smith, who became a director on August 21, 2001, was granted 40,000 options at an exercise price of \$3.24 per Unit. On June 27, 2003 each of Messrs. Kirby, Segal, Brussa and Smith were granted an additional 10,000 options at an exercise price of \$11.25 per Unit. Mr. Giffin was granted 50,000 options on June 29, 2006 at an exercise price of \$17.47. Mr. McMurtry was elected a director on June 28, 2007 and was granted 50,000 options at an exercise price of \$15.09 per Unit. All options granted to the outside directors are exercisable for an equivalent number of Units for a period of five years from the grant date and vest as to one third thereof on the first, second and third anniversary of the grant date.

OESC has issued indemnities to each of its directors and officers as permitted under applicable legislation and has purchased a directors' and officers' liability insurance policy for the directors and officers of all direct and indirect subsidiaries of the Fund. The annual aggregate premium for such insurance was \$117,720 (for the policy period to May 21, 2008) and is paid in its entirety by OESC. The annual insurance coverage under the policy is limited to \$15 million (per claim and in the aggregate each policy year) and is subject to a \$100,000 self-insured retention for the corporate reimbursement section only. Effective May 22, 2008 the coverage was increased from \$15 million to \$25 million at an annual premium of \$150,552 including tax.

#### **Summary Compensation Table — Named Executive Officers**

The following table sets forth all compensation, for the three years ended March 31, 2008, with respect to the individuals who were, at March 31, 2008, the Executive Chair and Co-Chief Executive Officer, the Co-Chief Executive Officer and President, the Chief Financial Officer and, as required by applicable regulation, for Mary Meffe who served as the Chief Financial Officer until July 5, 2007 and for Brennan Mulcahy who served as Chief Executive Officer until February 29, 2008 and, the three other most highly compensated executive officers of the

operating subsidiaries of the Fund (together the “Named Executive Officers”) for the year ended March 31, 2008.

CURRENT NAMED EXECUTIVE OFFICERS										
Name and Principal Position	Year Ended March 31	Annual Compensation				Retention Bonus (2007)/ Incentive Bonus (2008) <sup>(7)</sup> (\$)	Units under Options Granted <sup>(8)</sup> (#)	Long-Term Compensation		Total Compensation <sup>(13)</sup> (\$)
		Base Salary <sup>(1)</sup> (\$)	Short Term Discretionary Performance Bonus <sup>(3)(9)(10)</sup> \$	Long Term Incentive Bonus <sup>(6)</sup>	Fully Paid Unit Appreciation Rights <sup>(9)(10)</sup> (\$)			All Other Compensation <sup>(11)</sup> (\$)		
<b>Rebecca MacDonald</b> <sup>(2)(5)</sup> Executive Chair and Co-Chief Executive Officer — OESC	2008	500,000	500,000	800,000	—	—	81,331@12.91	—	1,800,000	
	2007	500,000	500,000	400,000	—	—	70,312@\$12.80	—	1,400,000	
	2006	500,000	500,000	400,000	—	—	47,847@\$18.81	—	1,400,000	
<b>Ken Hartwick</b> <sup>(2)</sup> Co-Chief Executive Officer and President — OESC	2008	550,000	550,000	800,000	—	150,000	83,268@12.91	20,645	1,920,645	
	2007	500,000	500,000	200,000	30,000@\$12.90	150,000	35,156@\$12.80	19,914	1,606,914	
	2006	375,000	287,500	—	—	100,000	15,285@\$18.81	15,869	778,369	
<b>Peter Bloch, C.A.</b> <sup>(2)</sup> Chief Financial Officer — OESC commencing January 2, 2008	2008	350,000	43,000	—	—	50,000	1,665@12.91	—	393,000	
	2007	—	—	—	—	—	—	—	—	
	2006	—	—	—	—	—	—	—	—	
<b>Mike Neylan</b> <sup>(2)</sup> Senior Vice President and General Counsel — OESC	2008	270,000	158,000	—	1,000@\$12.91	25,000	3,873@\$12.91	10,385	451,295	
	2007	250,000	100,000	—	4,900@\$12.90	25,000	1,000@\$12.90	10,000	436,110	
	2006	200,000	—	—	3,000@\$16.65	25,000	—	7,231	257,181	
<b>Paul Goddard</b> <sup>(2)</sup> Senior Vice President — Sales — OESC	2008	265,000	30,000	75,500	—	50,000	5,916@12.76	7,338	377,838	
	2007	—	—	—	—	—	—	—	—	
	2006	—	—	—	—	—	—	—	—	
<b>R. Scott Gahn</b> <sup>(2)</sup> Chief Executive Officer — Energy Savings Texas Corp. and Executive Vice President — OESC	2008	U.S. 281,300	U.S. 168,000	NIL	2,000@\$12.91	—	—	—	475,120	
	2007	—	—	—	—	—	—	—	—	
	2006	—	—	—	—	—	—	—	—	
FORMER NAMED EXECUTIVE OFFICERS										
<b>Brennan R. Mulcahy</b> <sup>(2)(5)</sup> Chief Executive Officer until February 29, 2008 and currently a Consultant	2008	600,000	300,000	733,333	—	—	—	605,492 <sup>(12)</sup>	2,238,825	
	2007	600,000	450,000	400,000	—	—	66,406@\$12.80	—	1,450,000	
	2006	500,000	500,000	400,000	—	—	47,847@\$18.81	—	1,400,000	
<b>Mary Meffe, C.A.</b> <sup>(2)</sup> Chief Financial Officer — OESC until July 5, 2007	2008	260,000	—	50,000	—	—	—	260,000 <sup>(12)</sup>	570,000	
	2007	250,000	125,000	50,000	5,400@\$12.90	30,000	8,788@\$12.80	10,000	504,660	
	2006	170,000	85,000	—	—	30,000	678@\$18.81	7,257	262,257	

Notes:

(1) The base salary for each Named Executive Officer reflects the base salary on an annualized basis for the years ended March 31, 2006, 2007 and 2008.

- (2) Ms. MacDonald and Mr. Mulcahy became officers of OESC on April 30, 2001. Prior thereto, each of them held the same or similar positions with OESC or its predecessor. Effective April 1, 2005 Ms. MacDonald became Executive Chair of OESC and on February 29, 2008 she assumed the additional position as Co-Chief Executive Officer. Mr. Mulcahy became Chief Executive Officer on April 1, 2005 and resigned on February 29, 2008 to serve as a Consultant. Mr. Hartwick became Chief Financial Officer on April 5, 2004 and was appointed President of OESC on March 9, 2006 and assumed the additional position as Co-Chief Executive Officer on February 29, 2008. He also served as Chief Financial Officer from July 5, 2007 to December 31, 2007. Ms. Meffe joined OESC on June 18, 2001 as Director of Finance, was appointed Vice President Finance on November 4, 2004, became Chief Financial Officer on March 9, 2006 and resigned on July 5, 2007. Mr. Neylan joined OESC on May 9, 2005 as Senior Counsel and was appointed Vice-President and General Counsel on April 1, 2006, and Senior Vice President and General Counsel on April 1, 2007. Mr. Goddard joined OESC as Senior Vice President — Sales on March 12, 2007. Scott Gahn became Chief Executive Officer of Energy Savings Texas Corp. on May 17, 2007 and Executive Vice President — U.S. Energy Savings of OESC on May 17, 2007.
- (3) With the confirmation and approval of the Compensation and Human Resources Committee, each of the Named Executive Officers received a short-term discretionary performance bonus pursuant to each of their employment agreements based on several performance factors including, but not limited to: (i) U.S. and Canadian customer growth, (ii) margins, (iii) distribution levels, (iv) distributable cash, (v) customer renewals, (vi) customer attrition and other factors as determined by the Compensation and Human Resources Committee and, commencing April 1, 2006, incremental adjusted distributable cash flow. Four of the Named Executive Officers received a long term incentive bonus opportunity based on incremental adjusted distributable cash flow payable entirely in UARs. See notes (6) and (10) below and “Unit Appreciation Rights Plan” on page 10. A detailed summary of the current employment agreements for the Named Executive Officers for the five year period commencing April 1, 2006, the termination agreement for Mary Meffe and the departure and consulting agreements for Brennan Mulcahy are described under the heading “Employment Agreements — Named Executive Officers” commencing on page 11 of this Information Circular. Each of Ms. MacDonald and Meffe and Messrs. Mulcahy and Hartwick elected to receive 100% of their short-term discretionary performance bonuses for the period ending March 31, 2006 in fully paid UARs which were valued at \$18.81 each, equal to the simple average TSX closing market price of Units for the 30 trading days preceding March 31, 2006. For the year ending March 31, 2007, each of Ms. MacDonald and Mr. Mulcahy elected to receive 100% of their short term discretionary performance bonus in fully paid UARs which were valued at \$12.80 each, equal to the simple average TSX closing market price of Units for the 30 trading days preceding March 31, 2007. As required by their employment agreements each of Mr. Hartwick and Ms. Meffe received 50% of their respective March 31, 2007 short term discretionary bonus in fully paid UARs. For the period ending March 31, 2008 Rebecca MacDonald (19,365 UARs) and each of Messrs. Hartwick (21,301 UARs) Bloch (1,665 UARs) and Neylan (3,873 UARs) as required by their employment agreements, received 50% of their short term discretionary performance bonus in UARs valued at \$12.91 each.
- (4) The aggregate value of perquisites and other personal benefits did not exceed the lessor of \$50,000 and 10% of the total of the annual salary and bonus for each of the Named Executive Officers for the year ended March 31, 2008.
- (5) Pursuant to the OESC Shareholders’ Agreement, each member of management of OESC who is a holder of Preference Shares in the capital of OESC i.e., Ms. MacDonald and Mr. Mulcahy (each Preference Share is exchangeable at the option of the holder into one Unit of the Fund), is entitled to receive on a quarterly basis, a “special management incentive bonus” equal to the amount which he or she would have received had he or she been a holder of record on the record date for all distributions made on Units in respect of such quarter, on a number of Units equivalent to the number of Preference Shares held by him or her. In view of the nature of the above payments (including the payment of the December 31, 2007 special distribution paid to all unitholders of the Fund), made to the above Named Executive Officers, which in substance reflect the ownership of Units (based on the number of Preference Shares owned by each them in OESC), the above table does not include the amounts paid to each of them pursuant to the special management incentive bonus and pursuant to the special distribution paid to holders of record of Units and Class A Preference Shares at December 31, 2007.
- (6) Pursuant to the terms of their employment agreements (which terminated on March 31, 2006 and which were replaced and/or terminated by the agreements referred to under the heading “Employment Agreements — Named Executive Officers” commencing on page 11 of this Information Circular): (a) each of Ms. MacDonald and Mr. Mulcahy became entitled to a unit performance bonus of \$400,000 for the year ending March 31, 2006 on the basis that the simple average closing market price for Units on the TSX for the 30 trading days preceding March 31, 2006 exceeded \$18.00. Each bonus was payable as to 100% in fully paid UARs (described under the heading “Unit Appreciation Rights Plan” on page 10 of this Information Circular) — (the “UAR Amount”). All 21,265 fully paid UARs (valued at \$18.81 each) to which each of them became entitled as part of the UAR Amount vested as to 33⅓% thereof on March 31, 2007 and on March 31, 2008 and will vest as to ⅓ thereof on March 31, 2009 so long as each of them remains a senior officer of OESC or any affiliate thereof, in each case, on the applicable vesting date; and (b) each of Ms. MacDonald, Mr. Mulcahy, Mr. Hartwick and Ms. Meffe became entitled to a fixed long term incentive bonus commencing for the year ending March 31, 2007 based on incremental adjusted distributable cash flow payable entirely in UARs at the applicable year end (the “Grant Date”) vesting as to ⅓ thereof on each of the first three anniversary dates of the Grant Date subject to continued employment as a senior officer of OESC or any affiliate thereof, in each case, on the applicable vesting date. For the year ending March 31, 2008: (i) each of Ms. MacDonald and Mr. Hartwick each became entitled to receive 61,968 UARs valued @ \$12.91 all of which will vest, as to ⅓ thereof on March 31, 2009, 2010 and 2011 subject to continued employment. See pages 11 to 14 of this Information Circular. Mr. Goddard became entitled to receive 5,916 UARs @ \$12.76 vesting as to ⅓ thereof on March 31, 2009, 2010 and 2011 subject to continued employment.
- (7) Each of Messrs. Gahn (2,000 UARs — \$25,820) and Neylan (1,000 UARs — \$12,960), (along with approximately 50 additional employees), received an incentive bonus effective March 31, 2008 (the “Grant Date”) payable entirely in fully paid UARs vesting as to ⅓ thereof on the first three anniversaries of the Grant Date providing on the applicable vesting date subject to continuing employment on each vesting date as a senior officer of OESC or an affiliate thereof. See “Report on Executive Compensation on pages 15, 16 and 17 of this Information Circular.

- (8) This amount reflects the number of unexercised (vested and unvested) options held at March 31 in each of the indicated years. Options vest over three or five years from the grant date and expire five or ten years from the grant date. The Fund's Unit Option Plan is described under the heading "Fund Unit Option Plan" on page 8 of this Information Circular.
- (9) Each Named Executive Officer (other than Messrs. Goddard and Gahn), is required to take a certain percentage of the short-term discretionary performance bonus entitlement (including as regards Ms. MacDonald and Messrs. Mulcahy, Bloch, Neylan and Hartwick) and, if entitled thereto, 100% of their long term incentive bonus opportunity described in note (6) above in UARs as described in more detail under "Employment Agreements — Named Executive Officers" on pages 11 - 15 of this Information Circular. For the year ending March 31, 2008, each of Ms. MacDonald and Messrs. Hartwick, Goddard and Bloch, as required by their employment agreements received 50% of each of their short term discretionary performance bonus entitlements in fully paid UARs. For the year ending March 31, 2007, each of Ms. MacDonald and Mr. Mulcahy elected to receive 100% of their short-term discretionary performance bonus entitlement in fully paid UARs. Each of Ms. Meffe and Mr. Hartwick received 50% of their short term discretionary performance bonus, as required, for the year ending March 31, 2007 in fully paid UARs. For the year ending March 31, 2006, each of Ms. MacDonald, Mr. Mulcahy and Mr. Hartwick elected to receive 100% of their short-term discretionary performance bonus entitlement (including as regards the Unit Performance Bonus to which each of Ms. MacDonald and Mr. Mulcahy were entitled), in fully paid UARs. Ms. Meffe received 15% of her \$85,000 short-term discretionary performance bonus for the year ended March 31, 2006 in the form of fully paid UARs (678 UARs). Fully paid UARs do not reflect additional compensation, but rather bonus rewards required and/or elected to be received in the form of fully paid UARs.
- (10) In accordance with terms of their employment agreements and pursuant to elections made pursuant thereto, fully paid UARs representing March 31, 2006, 2007 and 2008 bonuses were issued to each of the above Named Executive Officers in the numbers and at the prices per UAR as disclosed. See "Unit Appreciation Rights Plan" on page 10 of this Information Circular for a further description of UARs. The fully paid UARs do not reflect additional compensation but rather bonus rewards required and/or elected by the Named Executive Officers to be received in the form of fully paid UARs.
- (11) This amount reflects the interests of Messrs. Hartwick, Goddard, and Neylan in the Fund's Deferred Profit Sharing Plan and the Employee's Profit Sharing Plan (both of which are described in more detail under the heading "Report on Executive Compensation" on pages 13, 14 and 15 of this Information Circular) as at March 31, 2006, 2007 and 2008 and as regards each of Mary Meffe and Brennan Mulcahy amounts paid to each of them under their termination/departure agreements. None of the other Named Executive Officers participate in the plans.
- (12) Reflects payment on resignation or termination of one year's base salary and as regards Ms. Meffe, \$5,492 under the plans in note (ii) above.
- (13) Total compensation reflects the aggregate of (i) base salary, (ii) short term discretionary performance bonus, (iii) long term incentive bonus, (iv) retention bonus and (v) other compensation on the basis that all UARs received in lieu of cash are valued at the relevant fiscal year end of the Fund.
- (14) The total value of all Units, UARs (vested and unvested) and Class A Preference Shares (which are exchangeable into Units of the Fund on a 1:1 basis) held by the following named Executive Officers at March 31, 2008, based on the TSX closing price of Units on May 2, 2008 of \$13.95 is as follows:

Name of Holder	Units	Class A Preference Shares <sup>(4)</sup>	UAR (vested and unvested)	Total Value
Rebecca MacDonald	509,732 (\$7,110,761)	5,263,728 (\$73,429,005)	229,811 (\$3,205,863)	\$83,745,629
Ken Hartwick <sup>(3)</sup>	7,601 (\$106,034)	NIL	169,015 (\$2,357,759)	\$ 2,463,793
Peter Bloch <sup>(3)</sup>	170 (\$2,371)	NIL	1,665 (\$23,226)	\$ 25,597
Mike Neylan <sup>(3)</sup>	673 (\$9,388)	NIL	10,773 (\$150,283)	\$ 159,671
Scott Gahn <sup>(3)</sup>	320,064 (\$4,464,892) <sup>(2)</sup>	NIL	2,000 (\$27,900)	\$ 4,492,806
Paul Goddard	1,180 (\$16,461)	NIL	5,916 (\$82,528)	\$ 98,989

Notes:

- (1) Includes Units held indirectly over which control and direction is exercised.
- (2) Units held pursuant to an escrow agreement.
- (3) Under their employment agreements Messrs Hartwick, Bloch, Neylan and Gahn are required to hold a number of Units and UARs equal to the following multiples of their respective base salaries. Hartwick 3Xs, Bloch 2Xs, Neylan 1Xs and Gahn 3Xs. Each of them is given approximately two years from the date the obligation arose to meet the requirement.
- (4) Based on the TSX closing price of Units on May 2, 2008 of \$13.95.

## Fund Unit Option Plan

The directors, officers, full-time employees and service providers of and to the Fund and OESC are eligible to participate in the Fund's 2001 Unit Option Plan (the "Option Plan"). The purpose of the Option Plan is to provide such eligible participants with financial rewards that will encourage ownership of Units, enhance OESC's and the Fund's ability to attract, retain and motivate key personnel and service providers and reward directors, officers, employees and service providers for significant performance and cash flow growth of the Fund. The Option Plan is administered by the Compensation and Human Resources Committee ("Committee") of OESC in its capacity as administrator of the Fund. The Committee has the power to, among other things: (i) determine those directors, officers, employees and service providers eligible to be granted options; (ii) determine the number of Units covered by each option; (iii) determine the exercise price for each option; and (iv) determine the time or times when options will be granted and when they are exercisable and expire. The exercise price for any option granted may not be less than the closing market price of the Units on the Toronto Stock Exchange on the business day immediately preceding the day upon which the option is granted. Except as described in Note (8) to the Summary Compensation Table on page 6 of this Information Circular or otherwise provided in individual option agreements approved by the Committee, holders of options may exercise them at the applicable exercise price, subject to cancellation or acceleration in the event of termination of employment or death of the optionholder. Except as otherwise provided in individual option agreements approved by the Committee, options granted under the Option Plan are non-transferable, non-assignable and, except as described in Note (8) to the Summary Compensation Table on page 7 of this Information Circular, expire five or ten years from their grant date. At March 31, 2008, 698,666 options were available for grant under the Option Plan (less than 1% of the outstanding Units and Preference Shares).

Under the Option Plan and applicable option and employment agreements for the Named Executive Officers, all options will automatically vest immediately: (i) prior to the occurrence of a "Change of Control" of the Fund as defined under the heading "Employment Agreements — Named Executive Officers" on pages 11 - 15 of this Information Circular, (ii) upon dismissal without cause or constructive dismissal or (iii) in some cases, at the end of the term of an employment agreement if a further employment agreement on no less favourable terms from a commercial standpoint is not made available or offered to certain employees of OESC or an affiliate thereof.

### Options Granted for Year Ended March 31, 2008

A total of 158,000 options have been granted to directors, officers, employees and service providers of OESC for the one year period ending March 31, 2008 to acquire in the aggregate 158,000 Units on the dates, in the numbers, and at the exercise prices per Unit as set forth below:

<u>Date of Option Grant</u>	<u>Exercise Price Per Unit</u>	<u># of Options Granted</u>
May 17, 2007 . . . . .	\$15.11	58,000
June 28, 2007 . . . . .	\$15.09	50,000
January 2, 2008 . . . . .	\$16.70	50,000

Except for the 50,000 options granted to each of Messrs Bloch and McMurtry, no options to acquire Units of the Fund were granted to directors or to the Named Executive Officers for the year ended March 31, 2008.

### Option Exercises and Financial Year End Value of Options

The following table sets forth the number of Units acquired pursuant to the exercise by the Named Executive Officers, if any, of unit options during the fiscal year ended March 31, 2008 the aggregate value realized upon any such exercise, and the number of Units covered by unexercised options under the Option Plan

as at March 31, 2008. The value of the unexercised in-the-money options is the difference between the exercise price of the options and the fair market value of the Units on March 31, 2008 which was \$13.06 per Unit:

Name	Units of the Fund Acquired on Exercise	Aggregate Value Realized <sup>(1)</sup>	Unexercised Options at March 31, 2008		Value of Unexercised in-the-Money Options at March 31, 2008 <sup>(1)</sup>	
			Vested	Not Vested	Vested	Not Vested
Peter Bloch	Nil	Nil	Nil	50,000	—	Nil
Ken Hartwick	Nil	Nil	70,000	80,000	Nil	Nil
Paul Goddard	Nil	Nil	Nil	50,000	Nil	Nil
Mike Neylan	Nil	Nil	15,000	10,000	Nil	Nil

Note:

(1) The aggregate value realized is equal to the number of units acquired on exercise times the difference between the amount realized on the sale thereof less the exercise price.

The in-the-money value of the unexercised Unit options has been calculated using the closing price of \$13.06 for the Units of the Fund on the Toronto Stock Exchange on March 31, 2008, less the applicable exercise price of underlying Unit options.

### Unit Appreciation Rights Plan

As described under the headings “Employment Agreements — Named Executive Officers” and “Report on Executive Compensation” on pages 11 - 15 and 15 - 17 of this Information Circular, in lieu of granting options under the Fund’s 2001 Unit Option Plan, a specified minimum percentage of the short-term discretionary bonuses, unit performance bonuses and long-term incentive bonuses to which all of the Named Executive Officers and certain other employees of, and consultants to, OESC are entitled (individually an “UAR Grantee”), are payable in fully paid UARs which vest at various dates (a “Vesting Date”), ranging from immediately on the grant date to five years from the grant date (the “Grant Date”), providing that on applicable Vesting Dates the UAR Grantee continues to be an employee with or consultant to OESC or an affiliate thereof. The Unit Appreciation Rights Plan (the “UAR Plan”) is an umbrella plan which governs: (a) UARs previously granted to an UAR Grantee under employment agreements referred to under the heading “Employment Agreements — Named Executive Officers” on pages 11 - 15 of this Information Circular and (b) the grant of fully paid UARs to employees of and consultants to OESC and its subsidiaries which UARs may vest immediately or on a cumulative basis over a period of one to five years from the Grant Date. Fully paid UARs are, subject to vesting, exchangeable into fully paid Units of the Fund on a cumulative basis for terms ranging up to 10 years, on the basis of one Unit for each fully paid UAR. The number of fully paid UARs to which an UAR Grantee is entitled is determined on the relevant Grant Date by dividing the specified percentage of the amount of the short-term discretionary bonus, unit performance bonus or long-term incentive bonus to which such Grantee is entitled and/or elects to receive, and which is payable in fully paid UARs, by the simple or weighted average of the closing market price of Units on the TSX for periods ranging between 10 and 30 days for UARs granted prior to June 30, 2004, and, unless otherwise provided by the Committee (the “Committee”) and/or the Board of Directors, 30 days for all other UARs, in each case, prior to the Grant Date. Pending the exchange of fully paid UARs for Units, the Grantee of UARs is entitled to receive monthly cash payments from OESC equal to the monthly distributions (including special distributions), such Grantee would otherwise be entitled to receive if the UARs were Units, less any applicable withholdings or other tax. All outstanding UARs, whether or not vested, automatically vest on the happening of certain events including: death, a change of control, dismissal without cause or constructive dismissal and the inability, in certain circumstances, of OESC (or an affiliate thereof) and a Named Executive Officer to settle upon a further employment arrangement at the end of term. UARs do not carry the right to vote. The total number of Units which may be made available to any UAR Grantee under the UAR Plan together with any Units reserved for issuance under options or warrants for services and employee unit purchase plans or any other unit compensation arrangements to such UAR Grantee may not exceed 5% of the issued and outstanding Units and Class A Preference Shares of OESC at the Grant Date.



The UAR Plan is administered by the Committee which has broad powers respecting the granting, vesting, term and allocation of UARs and to interpret the UAR Plan. The aggregate number of UARs which may be granted under the UAR Plan is limited to two million which, when issued and vested, are exchangeable, on a one for one basis, into an equal number of fully paid and non-assessable Units.

The UAR Plan was introduced to replace the granting of options to senior executives of OESC and its affiliates and to provide a mechanism to ensure that all or a significant portion of the short-term discretionary performance bonuses, Unit performance bonuses and long-term incentive bonuses payable to senior officers (including the Named Executive Officers), are payable in fully paid UARs many of which vest over a period of two to five years, subject to continued employment on applicable vesting dates, in lieu of cash, thereby encouraging the employee recipients thereof to continue in the long-term employment of the Fund, while aligning their interests to those of Unitholders.

### Equity Compensation Plan Information

The following table provides additional information about the Fund's equity compensation plans at March 31, 2008:

Plan Category <sup>(1)</sup>	(a) # of Units Issuable upon the Exercise or Exchange of Outstanding:	(b) Weighted — Average Exercise Price of Outstanding:	(c) # of Units Available for Future Issuance under Plan (Excluding Units in Column (a))
2001 Unit Option Plan	Options 970,500	Options \$14.64	Units 698,666
2004 Unit Appreciation Rights Plan Unit	Unit Appreciation Rights 1,024,450	Unit Appreciation Rights \$15.00	Units 804,170
Directors' Deferred Unit Compensation Plan	Deferred Unit Grants 37,561	Deferred Unit Grants \$15.54	Units 56,538

Note:

(1) Each of the 2001 Unit Option Plan, the 2004 Unit Appreciation Rights Plan and the 2003 Directors' Deferred Compensation Plan were approved by Unitholders and each Plan is described in detail elsewhere in this Information Circular.

### Employment Agreements — Named Executive Officers

The Summary Compensation Table, including the notes thereto on pages 5 to 8 of this Information Circular, summarizes the principal compensation arrangements with respect to the employment contracts for all Named Executive Officers.

Between March 9, 2006 and April 1, 2006, OESC entered into new five year employment agreements with each of Ms. Rebecca MacDonald (as Executive Chair of OESC), Mr. Brennan Mulcahy who resigned on February 29, 2008 (as Chief Executive Officer of OESC), Mr. Hartwick (as President of OESC) and Ms. Meffe who resigned on July 5, 2007 (as Chief Financial Officer of OESC). Mr. Scott Gahn entered into a five year employment contract with Energy Savings Texas Corp. on May 17, 2007 (as Chief Executive Officer). Mr. Mike Neylan who now serves as Senior Vice President and General Counsel entered into an employment agreement on April 25, 2005 which was amended on April 1, 2006 and April 1, 2008. Mr. Paul Goddard entered into a five year employment contract with OESC dated March 12, 2007. On July 5, 2007 Ms. Meffe resigned and entered into a termination agreement (described below). On February 29, 2008 Mr. Brennan Mulcahy resigned and entered in a departure agreement (described below) and each of Ms. MacDonald and Mr. Hartwick entered into amending agreements to expand their respective duties and responsibilities and to extend and/or amend their compensation arrangements. OESC entered into a five year employment contract with Peter Bloch as Chief Financial Officer of OESC for the period commencing January 2, 2008.

Under the terms of the employment agreements referred to above and described below in greater detail, each executive is retained for a five year period subject to various termination provisions described below. In



consideration for their services each executive is entitled to a base salary, various fringe benefits, and various short-term discretionary performance and long-term incentive bonuses and UAR entitlements described below.

Each of the above employment agreements contains: (i) confidentiality and non-disclosure provisions which apply for periods ranging from a minimum of two to four years after termination, (ii) non-competition and non-solicitation covenants which apply to the Fund's business for a period of two to three years after termination, provided the period is abridged or eliminated in the case of: (a) termination without cause or constructive dismissal to one year, (b) failure to renew upon completion of the term in certain circumstances to one or three years and (c) a change of control and (iii) termination provisions which, generally speaking, provide benefits as described below. In the event of termination without cause, constructive dismissal or in certain circumstances the failure to renew upon expiry of the term, an employee is entitled, *inter alia*, to one years' base salary and regular benefits, the automatic or continued vesting of 100% of all of an employee's unvested options, the automatic or continued vesting of 100% of all unvested UARs and in certain circumstances a portion of an employee's short-term and long-term incentive bonus opportunity. In the event of an indirect or direct "Change of Control" of OESC, each of the above officers has the right, within 60 to 120 days thereof, to terminate his or her employment agreement and to receive on such termination, generally, the same benefits to which he or she would have been entitled in the event of dismissal without cause or constructive dismissal and an automatic vesting of all unvested options and all unvested UARs. The accelerated vesting of the options and UARs referred to above also applies to all unvested options and all unvested UARs, if any, granted to a Named Executive Officer pursuant to option, UAR and employment agreements, to which they were parties prior to April 1, 2006.

A "Change of Control" is deemed to have occurred under each of the above employment agreements if: (a) any individual, partnership, firm, corporation, association, trust, unincorporated organization or other entity, or any syndicate or group acting or presumed to be acting jointly or in concert, offers to acquire or acquires, directly or indirectly, Units representing 50% or more of the outstanding Units; (b) assets of the Fund representing 50% or more of the net book value of the Fund, determined as of the date of the audited financial statements of the Fund then most recently published, are sold, liquidated or distributed; or (c) Unitholders approve, or the Fund consummates, any reorganization, amalgamation, arrangement, merger, business combination, consolidation, issuance of securities, sale of assets, liquidation, dissolution or winding-up, or any combination thereof (a "transaction"), and, as a result thereof, persons who are Unitholders immediately prior to such transaction would not, immediately thereafter, directly or indirectly, own securities representing de facto control of the reorganized, amalgamated, continuing, merged, surviving or consolidated entity.

For the year ending March 31, 2008 each of Rebecca MacDonald and Messrs Mulcahy and Hartwick became entitled to receive a long term incentive bonus based on incremental adjusted distributable cash for the Fund and its affiliates. Each of Rebecca MacDonald and Ken Hartwick received \$800,000 payable entirely in UARs and Mr. Mulcahy received \$733,333 payable in cash pursuant to his departure agreement referred to below.

The following Table indicates the long-term incentive bonus to which certain of the listed Named Executive Officers may become entitled to receive for the year ending March 31, 2009 depending upon the percentage increase in adjusted distributable cash flow which is defined, with respect to a financial year of the Fund as an amount equal to the distributable cash for such financial year (i.e. seasonally adjusted gross margin, adjusted for cash items including general and administrative expenses, marketing expenses, capital tax, bad debts, other income/expenses and corporate taxes), plus all direct commissions paid to the Fund's selling agents for such financial year less all distributable cash relating to any acquisition made, directly or indirectly, by the Fund, of energy contracts or other assets but including all distributable cash relating to the renewal by the Fund of energy

contracts purchased pursuant to any such acquisition, all as derived or determined from the year end audited consolidated audited financial statements for the Fund as approved by the Board of Directors.

% Increase in Adjusted Distributable Cash Flow	Long Term Incentive Bonus			
	Rebecca MacDonald <sup>(1)</sup> (Executive Chair and Co Chief Executive Officer of OESC)	Scott Gahn <sup>(2)</sup> (Chief Executive Officer of Energy Savings Texas Corp.)	Ken Hartwick <sup>(3)</sup> (Co Chief Executive Officer and President of OESC)	Peter Bloch <sup>(4)</sup> (Chief Financial Officer of OESC)
3%	\$ 150,000	\$ 75,000	\$ 150,000	\$ 50,000
6%	\$ 300,000	\$150,000	\$ 300,000	\$ 75,000
9%	\$ 600,000	\$225,000	\$ 600,000	\$150,000
12%	\$ 900,000	\$300,000	\$ 900,000	\$225,000
15%	\$1,200,000	\$500,000	\$1,200,000	\$300,000
18% or more	\$1,500,000	\$500,000	\$1,500,000	\$500,000

Notes:

- (1) Entitlement terminates March 31, 2010.
- (2) Entitlement terminates March 31, 2012.
- (3) Entitlement terminates March 31, 2011.
- (4) Entitlement terminates March 31, 2013.

In the event of a Change of Control or constructive dismissal including dismissal without cause, each of the above Named Executive Officers in the above Table is entitled to a pro rata portion of the % increase of adjusted distributable cash flow for the year in which such an event occurs.

Effective April 1, 2006 Ms. MacDonald continued as Executive Chair of OESC and each of its affiliated entities for a minimum two year period at an annual base salary of \$500,000 and a short-term discretionary performance bonus opportunity of up to \$500,000 a year payable as to a minimum of 50% in fully paid UARs (the "UAR Amount") and 50% in cash or fully paid UARs, or some combination thereof at her election (the "Cash Amount"). The UARs issuable pursuant to the UAR Amount will vest as to 1/3 thereof on the first, second and third anniversary of the applicable grant date so long as Ms. MacDonald is a senior officer of OESC or an affiliate thereof on the relevant vesting date and the UARs, if any, issuable pursuant to the Cash Amount vest immediately on the grant date, usually March 31 in each year. Effective March 31, 2008 Ms. MacDonald's employment as Executive Chair of OESC was extended by two years to April 30, 2010 and she assumed the additional responsibility as Co-Chief Executive Officer. After March 31, 2010, Ms. MacDonald will serve as Chair of the Board of Directors for one year based on compensation to be settled by the Compensation and Human Resources Committee. At April 1, 2008, Ms. MacDonald holds 229,811 UARs of which 107,538 are vested. All 30,321 fully paid UARs to which Ms. MacDonald became entitled to receive on March 31, 2005 vested as to 1/3 thereof on each of March 31, 2005, 2006 and 2007. All 47,847 UARs to which Ms. MacDonald became entitled to receive on March 31, 2006: (i) pursuant to her short-term discretionary performance bonus (26,582 UARs) vested as to 50% (13,291 UARs) on March 31, 2006 and 25% (11,961 UARs) on March 31, 2007 and March 31, 2008 and (ii) pursuant to her Unit Performance Bonus (21,265 UARs) vested as to 1/3 thereof on each of March 31, 2007 and March 31, 2008 and will vest as to 1/3 thereof on March 31, 2009 so long as Ms. MacDonald remains a senior officer of OESC or an affiliate thereof on the relevant vesting date. All 70,312 UARs to which Ms. MacDonald became entitled to receive on March 31, 2007: (i) pursuant to her short term discretionary bonus (39,062 UARs) vested as to 50% (19,531 UARS) on March 31, 2007 and as to 1/3 thereof (6,510 UARs) on March 31, 2008 and as to 1/3 thereof on each of March 31, 2009 and 2010 and (ii) pursuant to her long term incentive bonus (31,250 UARs) vested as to 1/3 thereof on March 31, 2008 and will vest as 1/3 thereof on each of March 31, 2009 and 2010 so long as on the applicable vesting date Ms. MacDonald remains a senior officer of OESC or an affiliate thereof on the relevant vesting date. All UARs to which Ms. MacDonald became entitled to receive on March 31, 2008: (i) pursuant to her short term discretionary bonus (19,365 UARs) which will vest as to 1/3 thereof on each of March 31, 2009, 2010 and 2011 and (ii) pursuant to her

long term incentive bonus (61,968 UARs) will vest as to 1/3 thereof on March 31, 2009, 2010 and 2011 so long as Ms. MacDonald remains an officer of OESC or an affiliate thereof on the relevant vesting date. So long as Ms. MacDonald remains as a senior officer of OESC or an affiliate thereof on March 31, 2009, she will be entitled to a long-term incentive bonus, if any, on March 31, 2009 (a "Grant Date") in one of the amounts set forth below her name in the Table on page 13, depending on the percentage increase in year over year adjusted distributable cash flow payable as to 100% in fully paid UARs (described under the heading "Unit Appreciation Rights Plan" on page 10 of this Information Circular) vesting as to 1/3 thereof on the first, second and third anniversary of each applicable Grant Date (each a "Vesting Date") so long as Ms. MacDonald remains a senior officer of OESC or any affiliate thereof on the relevant Vesting Date.

Effective February 29, 2008 (Mr. Mulcahy's resignation date), Ms. MacDonald's employment contract was amended so that she continued as Executive Chair and Co Chief Executive Officer of OESC and its Affiliates until March 31, 2010 with the same base salary and short term discretionary performance bonus (i.e., up to 100% of base salary), and a long term incentive bonus based on the above Table.

Effective April 1, 2006, Mr. Mulcahy continued as Chief Executive Officer of OESC and each of its affiliated entities for five years at an annual base salary of \$600,000 and a short-term discretionary performance bonus of up to \$600,000 payable as to a minimum of 50% in fully paid UARs (described under the heading "Unit Appreciation Rights Plan" on page 9 of this Information Circular) (the "UAR Amount") and as to 50% in cash or fully paid UARs, or some combination thereof at his election (the "Cash Amount").

On February 29, 2008 Mr. Mulcahy resigned as Chief Executive Officer and a director of OESC and its Affiliates and will serve as a Consultant for a period of six months to August 31, 2008 to transition his marketing and sales responsibilities at a fee of \$75,000 per month with a monthly short term discretionary performance bonus of up to \$25,000 a month. Under the terms of his March 3, 2008 departure agreement and based on the provisions of his employment agreement he received: (i) a lump sum payment of one years salary (\$600,000), (ii) 50% of his \$600,000 short term discretionary bonus opportunity (\$300,000) and (iii) the automatic vesting of 100% of his 144,574 unit appreciation rights and (iv) on April 1, 2008 became entitled to receive a long term incentive bonus payment of \$733,333 based on incremental adjusted distributable cash flow for the period ended February 29, 2008. At the same time he agreed to: (a) a 2 1/2 year non compete/non solicitation covenant and (b) not to sell any units of the Fund owned by him or which he may be entitled to receive on the exercise and/or exchange of his 1,442,484 OESC Class A Preference Shares and his 144,574 UARs until after the end of the Fund's black out period after the release of its March 31, 2008 year end results.

Mr. Hartwick continued his employment as President of OESC commencing March 10, 2006 for five years ending March 31, 2011, pursuant to an employment agreement dated April 1, 2006. Effective February 29, 2008 (Mr. Mulcahy's resignation date), Mr. Hartwick's employment contract was amended so that he continued as President and Co Chief Executive Officer of OESC and its Affiliates until March 31, 2011 with a base salary increasing to \$600,000, a short term discretionary performance bonus of up to 100% of base salary and a long term bonus opportunity based upon the above Table on page 13 so that Mr. Hartwick's compensation consists of: (i) a base salary of \$600,000 per annum, (ii) an annual short-term discretionary performance bonus for the years ending March 31, 2008 through 2011, of up to 100% of base salary payable as to a minimum of 50% in fully paid UARs (the "UAR Amount") and as to 50% in cash or fully paid UARs (described under the heading "Unit Appreciation Rights Plan" on page 9 of this Information Circular), or some combination thereof at Mr. Hartwick's election (the "Cash Amount"). The UARs issuable pursuant to the UAR Amount will vest as to 1/3 thereof on the first, second and third anniversary of the applicable grant date so long as Mr. Hartwick remains as a senior officer of OESC or an affiliate thereof on the relevant vesting date and the UARs issuable pursuant to the Cash Amount, if any, will vest immediately. So long as Mr. Hartwick remains a senior officer of OESC or an affiliate thereof he will be entitled to a long-term incentive bonus on March 31 for each of the years ending March 31, 2009 to 2011 (each a "Grant Date") in one of the amounts set forth below his name in the Table on page 13 hereof depending on the percentage increase in adjusted distributable cash flow payable as to 100% in fully paid UARs vesting as to 1/3 thereof on the first, second and third anniversary of each Grant Date (a "Vesting Date") so long as Mr. Hartwick continues on the applicable Vesting Date to be a senior officer of OESC or an affiliate thereof. All 5,306 fully paid UARs to which Mr. Hartwick became entitled to receive on March 31, 2005 vested as to 50% thereof (2,653 UARs) on each of March 31, 2006 and March 31, 2007. Mr. Hartwick made an election so that 100% of his March 31, 2006 short-term discretionary performance bonus and special bonus

totalling \$287,500 was payable in 15,285 UARs of which 10,301 fully paid UARs vested on March 31, 2006 and the balance thereof (4,984 UARs) as to 50% thereof (2,492 UARs) vested on each of March 31, 2007 and on March 31, 2008. All 34,796 UARs to which Mr. Hartwick became entitled to receive on March 31, 2007: (i) pursuant to his short term discretionary performance bonus (19,531 UARs) vested as to one third thereof (6,510 UARs) on each of March 31, 2008 and will vest as to  $\frac{1}{3}$  thereof on each of March 31, 2009 and 2010, (ii) pursuant to his long term incentive bonus (15,625 UARs) vested as to  $\frac{1}{3}$  thereof on March 31, 2008 and will vest as to  $\frac{1}{3}$  thereof on each of March 31, 2009 and 2010 and (iii) pursuant to his retention bonus (30,000 UARs) vested as to  $\frac{1}{3}$  thereof (10,000 UARs) on of March 31, 2008 and will vest as to  $\frac{1}{3}$  thereof on each of March 31, 2009 and 2010 providing in all cases, on the applicable vesting date Mr. Hartwick remains a senior officer of OESC or an affiliate thereof. Mr. Hartwick serviced as interim Chief Financial Officer from Ms. Meffe's resignation on July 5, 2007 to Mr. Bloch's appointment on January 2, 2008. All UARs to which Mr. Hartwick became entitled to receive on March 31, 2008: (i) pursuant to his short term discretionary bonus (21,302 UARs) will vest on each of March 31, 2009, 2010 and 2011 and (ii) pursuant to his long term incentive bonus (61,966 UARs) will vest as to  $\frac{1}{3}$  thereof on March 31, 2009, 2010 and 2011 so long as on the applicable vesting date Mr. Hartwick remains an officer of OESC or an affiliate thereof on the relevant vesting date.

Ms. Meffe continued as Chief Financial Officer of OESC commencing March 10, 2006 for a period of five years ending March 31, 2011 pursuant to an employment agreement dated April 1, 2006. She resigned on July 5, 2007. Under Ms. Meffe's termination agreement dated July 5, 2007, as contemplated under her employment agreement she was paid a lump sum of one years salary (\$260,000), \$25,000 accrued and unpaid vacation pay, \$50,000 representing her pro rata entitlement under her long term incentive bonus for the period ending March 31, 2008, \$5,000 for outplacement services and all of her unvested 18,000 options and 14,640 UARs were automatically vested. She did not receive any short term discretionary performance bonus. In addition OESC extended the expiry period of all her options to March 31, 2010, her medical, dental coverage was extended to June 30, 2008. Appropriate releases were executed and Meffe extended her non compete — non solicitation period to the end of December, 2008.

Mr. Bloch became Chief Financial Officer of OESC commencing January 2, 2008 for a period of 5 years ending March 31, 2013 pursuant to an employment agreement dated January 2, 2008. Mr. Bloch's compensation consists of: (i) an annual base salary of \$350,000, (ii) a short term discretionary performance bonus of up to 50% of base salary payable as to a minimum of 50% in UARs (the "UAR Amount") and 50% in cash or fully paid UARs or some combination thereof vesting on each of the first, second and third anniversary of the applicable grant date so long as he remains a senior officer of OESC or an affiliate thereof on the relevant vesting date. So long as Mr. Bloch remains a senior officer of OESC or an affiliate thereof he will be entitled to a long term incentive bonus, if any, on March 31 in each of the years 2009 to 2013 (each a "Grant Date") in one of the amount set forth below his name in the Table of page 13 hereof based on the percentage increase in incremental adjusted distributable cash flow payable as to 100% in UARs, vesting as to  $\frac{1}{3}$  thereof on the first, second and third anniversary date of each Grant Date (each a "Vesting Date") as long as Mr. Bloch remains a senior officer of OESC or an affiliate thereof on the relevant Vesting Date. Mr. Bloch received a short term discretionary performance bonus for the quarter ended March 31, 2008 in the amount of \$43,000 payable as to 50% in UARs (1,665 UARs) which will vest as to  $\frac{1}{3}$ <sup>rd</sup> thereof on March 31, 2009, 2010 and 2011, and 50% (\$21,500) in cash.

Mr. Neylan commenced employment with OESC on April 25, 2005 and currently serves as Senior Vice President and General Counsel of OESC. His employment agreement was amended on April 1, 2006 and on April 1, 2008 so that his compensation currently consists of: (i) an annual base salary of \$280,000 commencing April 1, 2008 and (ii) a short term discretionary performance bonus of up to 100% of base salary payable as to a minimum of 50% in fully paid UARs and as to 50% in cash or fully paid UARs, or some combination thereof at Mr. Neylan's election. All UARs will vest on the first, second and third anniversary of each grant date, subject to continued employment. Mr. Neylan's employment agreement contains a two year non-competition and non solicitation provisions, confidentiality provisions and resignation, constructive dismissal, dismissal for cause and Change of Control provisions not significantly dissimilar to those described above for the other Named Executive Officers. On May 18, 2006 Mr. Neylan received a bonus of 3,000 fully paid UARs which vested or will vest as to 1,000 on each of May 18, 2007, 2008 and 2009. On March 30, 2007 Mr. Neylan received a bonus of 1,000 fully paid UARs and a retention bonus of 4,900 fully paid UARs which vested as to  $\frac{1}{3}$  thereof on March 31, 2008 and vesting as to one third thereof (1,967 UARs) on March 31, 2009 and 2010 so long as he remains a



senior officer of OESC or an affiliate thereof on the relevant vesting date. On March 31, 2008 Mr. Neylan received: (i) a short term discretionary performance bonus of \$158,000 payable as to \$108,000 in cash and \$50,000 in fully paid UARs (3,873 UARs) vesting as to 1/3 thereof on each of March 31, 2009, 2010 and 2011 providing on the relevant vesting date he continues to be a senior officer of OESC or an affiliate thereof and (ii) an incentive bonus of 1,000 fully paid UARs vesting over three years, subject to continued employment.

Scott Gahn became Chief Executive Officer of Energy Savings Texas Corp. (“ESTC”) pursuant to an employment agreement dated May 17, 2007 for a period of five years to March 31, 2012. He was appointed Executive Vice President — U.S. Energy Savings Group of OESC on May 17, 2007. Mr. Gahn’s current compensation consists of: (i) an annual base salary of U.S. \$310,000 commencing April 1, 2008, (ii) a short term discretionary performance bonus of up to 75% of base salary payable in cash and (iii) a long term incentive bonus based: (a) for the year ended March 31, 2008, on the incremental adjusted distributable cash flow of ESTC for the year ended March 31, 2008 and (b) for each of the years ended March 31, 2009 to 2012 (each a “Grant Date”), the incremental adjusted distributable cash flow for the Fund, in either case payable as to 100% in UARs, vesting as to 1/3 thereof on the first, second and third anniversary dates of each Grant Date subject to continued employment. For the year ended March 31, 2008, Mr. Gahn received a short term discretionary performance bonus of \$168,000 payable entirely in cash, 2,000 fully paid incentive bonus UARs and no long term incentive bonus which for the years ending March 31, 2009 to 2012, will be based on the Table on page 12.

Paul Goddard was employed as Senior Vice President Sales of OESC pursuant to an employment agreement dated March 12, 2007 for a term of five years ending March 31, 2012. Mr. Goddard’s compensation consists of: (i) a base salary of \$270,000 commencing April 1, 2008, (ii) an annual bonus based on the ability of OESC and its affiliates to achieve specified renewal rates, (iii) a short term discretionary performance bonus of up to 50% of base salary payable at employee’s election in cash and/or UARs which vest immediately and (iv) a long term bonus, based on the ability of OESC and its Affiliates to achieve specified levels of confirmed residential customer equivalents, and payable entirely in fully paid UARs vesting as to 1/3 thereof on the first, second and third anniversary of the grant dated provided that employee continues to be a full time employee of OESC or an affiliate thereof on the applicable vesting date. For the year ending March 31, 2008 Mr. Goddard received a short term discretionary performance bonus of \$30,000 paid in cash and a long term bonus based on confirmed RCE growth of \$75,500 payable entirely in 5916 fully paid UARs vesting as to one third thereof on March 31, 2009, 2010 and 2011 subject continued employment.

The number of UARs which a Named Executive Officer is entitled to receive on a grant date is determined by reference to the simple average of the TSX closing market price on a number of trading days preceding the relevant grant date which for UARs issued pursuant to employment agreements for Named Executive Officers ranges from 10 to 20 trading days.

The general guidelines to be used by the Compensation and Human Resources Committee in determining the amount of all short-term discretionary performance bonuses are set forth in Note (3) of the Summary Compensation Table on page 6 and below under the heading “Report on Executive Compensation”. All base salaries for Named Executive Officers are subject to annual review by the Committee and certain of the Named Executive Officers are required to hold a minimum equity position in the Fund in the form of Units and/or fully paid UARs. See note (3) on page 8.

### **Report on Executive Compensation**

The compensation of the Named Executive Officers is set by the Compensation and Human Resources Committee of the Board of OESC (the “Committee”). The Committee’s executive compensation philosophy is guided by its objective to obtain and retain executives critical to the success of OESC and the enhancement of Unitholder value. To this end, executive compensation includes: (i) a base salary, (ii) a short-term discretionary performance bonus based on achieving operating performance targets including U.S. and Canadian growth, distributable cash, distributions, margins, renewals, attrition and other performance factors and (iii) in the case of Ms. MacDonald and Messrs. Hartwick, Bloch and Gahn a long-term incentive bonus based upon incremental adjusted distributable cash flow. Unit options provide a longer-term incentive for executives to enhance Unitholder value. Each officer’s performance and related salary level, short-term discretionary performance bonus, long-term incentive bonus and amount of Unit options is reviewed annually by the Committee in

conjunction with the Executive Chair and Co Chief Executive Officer and the President and Co Chief Executive Officer of OESC whose latter compensation packages are subject to the approval of the Committee and the full Board of Directors. The requirement that all of the current Named Executive Officers receive fully paid UARs as a component of their respective bonus and other entitlements aligns the interests of senior management with those of Unitholders and the Holders of Preference Shares.

A decision was made by the Committee in 2006 to replace the Unit Performance Bonus made available to Mr. Mulcahy and Ms. MacDonald for the year ended March 31, 2006 with a long-term incentive bonus as the latter bonus opportunity more closely aligns the interests of Unitholders with those of senior management.

A description of the executive compensation components is as follows:

*Base Salary:* The base salary of each executive is reviewable annually and recognizes the executive's experience, responsibility, contribution and intended performance and is targeted to the median of the market based on an analysis of the salaries for executives at comparable organizations. Base salaries also take into account the other components of an executive's total compensation package.

*Short-Term Discretionary Performance Bonus:* An annual short-term discretionary performance bonus may be granted by the Committee to each of the Named Executive Officer based on performance factors including the growth of the customer base, operating margins, distributable cash, distributions, renewals, expansion into new markets, customer attrition in the preceding year and the performance of each Named Executive Officer in the context of the duties and responsibilities of each of them in their respective employment contracts. Under four of the five year employment agreements referred to above, 50% of an employee's short-term discretionary performance bonus opportunity is payable in fully paid UARs. See below.

*Unit Performance Bonus:* In lieu of granting additional options in 2005 to the Executive Chair and Chief Executive Officer, the Committee structured a Unit Performance Bonus for two of its Named Executive Officers (the Executive Chair and the Chief Executive Officer of OESC) the amount of which was based on an increase in the market price of Units of the Fund and to be paid entirely in fully paid UARs vesting over a three year period subject to continued employment. The Committee concluded that the payment over the long-term of bonuses based on incremental adjusted distributable cash flow to executive management better aligned the interest of the Unitholders and the Holders of Preference Shares with those of executive management and accordingly, commencing April 1, 2006 replaced the Unit Performance Bonus with a bonus based on incremental adjusted distributable cash.

*Long-Term Incentive Opportunity — Incremental Adjusted Distributable Cash Flow:* To replace the Unit Performance Bonus and to further align the interests of executive management with those of Unitholders who have an interest in the maintenance of and increases in the amount of distributions on Units, the Committee introduced the long-term incentive bonus plan which is based on incremental adjusted distributable cash flow which is one of the principal drivers in determining the level of distributions payable by the Fund on its Units. The plan is described in greater detail on page 12 of this Information Circular.

*Fund Option Grants:* The Committee is responsible for awarding options to directors and employees pursuant to the Fund's 2001 Unit Option Plan. The option grants provide longer-term incentive to pursue significant performance for OESC and cash flow growth for the Fund. As at March 31, 2008 the Fund has 698,666 remaining options available for grant under the Plan. The Committee has no plans to increase the number of options under the Plan. Except for 50,000 options made available to each of Roy McMurtry in June 2007 and to Peter Bloch as the new Chief Financial Officer on January 2, 2008, the Committee has no present plans to award additional options to directors or Named Executive Officers.

*Employee Loans:* The Committee has established a policy to prohibit loans to employees or directors.

*UARs:* The Committee has awarded fully paid UARs to the Named Executive Officers pursuant to their employment agreements and the Unit Appreciation Rights Plan (described under the heading "Unit Appreciation Rights Plan" on page 10 in this Information Circular). The Committee has used and will continue to use fully paid UARs to provide the Fund with a mechanism of capitalizing payments which senior executives of the Fund would otherwise receive in the form of cash as part of their short-term discretionary performance

bonus, long-term incentive bonus and other compensation entitlements into Units thereby encouraging such persons to continue in the long-term service of the Fund and aligning the interests of all Named Executive Officers with holders of Units of the Fund. For five of the six current Named Executive Officers, at least 50% of all short-term discretionary performance bonuses and 100% of all long-term incentive bonuses are payable in fully paid UARs which, except for those granted based on an employee's election to receive UARs in lieu of a cash entitlement (which vest immediately), vest on the first, second and third anniversary of the grant date, subject to continued employment with OESC or an affiliate thereof on each applicable vesting date.

*Retention and Incentive UARs:* Because of the competitive nature of the Fund's business and employee mobility in the Fund's business sector, to encourage employee retention and to incentivize employees, the Committee awarded additional bonuses for the year ended March 31, 2007 and 2008 in the form of fully paid UARs vesting over a three year period providing on the relevant vesting day the grantee remains an employee of OESC or an affiliate thereof. Of the 66,684 incentive UARs granted for the year ended March 31, 2008 (146,525 retention UARs for the year ended March 31, 2007), a total of 3,000 retention UARs were made available to two Named Executive Officers.

*Employee Benefit Plans:* On October 1, 2004 and effective April 1, 2004, the Fund established a long-term incentive plan (the "Plan") for all permanent full time and part time Canadian employees (working more than 20 hours per week) of its affiliates and subsidiaries. The Plan consists of two components, a Deferred Profit Sharing Plan ("DPSP") and an Employee Profit Sharing Plan ("EPSP"). For participants of the DPSP, the Fund contributes an amount equal to a maximum of 2% per annum of an employee's base earnings. For the EPSP, the Fund contributes an amount up to a maximum of 2% per annum of an employee's base earnings towards the purchase of Units, on a matching one for one basis.

Participation in either plan is voluntary. The plan has a two year vesting period beginning from the later of the plan's effective date and the employee's starting date. The cost of the Fund's contribution to the plan is expensed as services are rendered by each employee. See note (11) to the Summary Compensation Table on page 8 of this Information Circular.

Compensation matters relating to each of the Executive Chair and Co Chief Executive Officer and the Co Chief Executive Officer and President are approved by the Board of Directors on the recommendation of the Committee. Each of Ms. MacDonald and Mr. Hartwick entered into employment agreements with OESC for five years commencing April 1, 2006. These were amended on February 29, 2008 as described on pages 12 to 14. See "Employment Agreements — Named Executive Officers" on pages 11 - 15 of this Information Circular. In consideration for their services for the year ended March 31, 2008, each of Ms. MacDonald and Mr. Hartwick received a base salary, various fringe benefits, a discretionary performance bonus (based on the factors set forth elsewhere in this Information Circular), and a long term incentive bonus all as described under the Summary Compensation Table on page 6 of the Information Circular. See also pages 11 - 14 of this Information Circular.

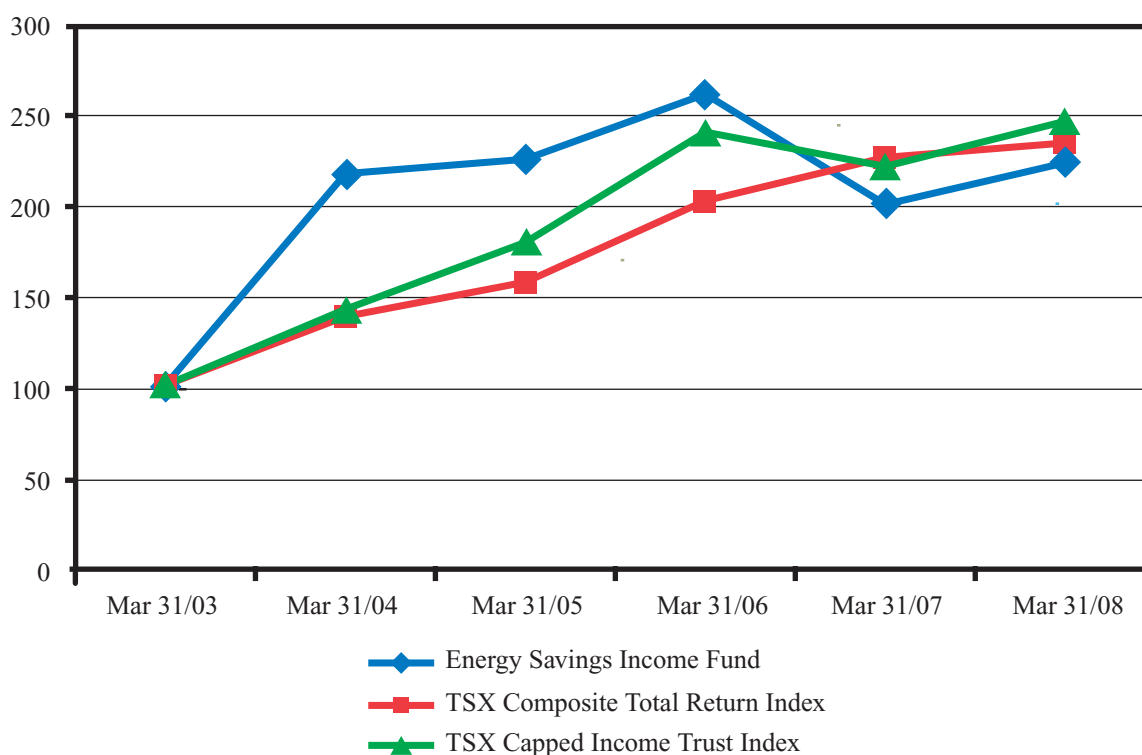
The above report is submitted on behalf of the Compensation and Human Resources Committee by the following directors who are the members of such Committee:

Mr. Brian Smith (Chair)  
Mr. John Brussa  
Roy McMurtry  
Mr. Gordon D. Giffin



## FUND PERFORMANCE GRAPH

The following graph illustrates the Fund's cumulative Unitholder return, as measured by the closing price of the Units at the end of the financial years March 31, 2003 to March 31, 2008 assuming an initial investment of \$100 and reinvestment of distributions, compared to the TSX Total Return Index and the S&P TSX Income Trust Total Return Index:



Fiscal Year	March 31, 2003	March 31, 2004	March 31, 2005	March 31, 2006	March 31, 2007	March 31, 2008
SIF.UN . . . . .	100	217	225	261	200	223
TSX Total Return Index . . . . .	100	138	157	202	226	234
S&P TSX Income Trust Return Index . . . . .	100	142	179	240	221	246

### INDEBTEDNESS OF THE TRUSTEE AND THE DIRECTORS, EXECUTIVE OFFICERS AND SENIOR OFFICERS OF THE SUBSIDIARIES OF THE FUND

During the year ended March 31, 2008 and to May 15, 2008 neither the Trustee, nor any director or senior officer of subsidiaries of the Fund, is, or has at any time during the period been indebted to the Fund, the Administrator or their associates or affiliates, or whose indebtedness to another entity is the subject of a guarantee, support agreement, letter of credit or other similar arrangement or understanding provided by the Fund, the Administrator or their associates or affiliates.

### INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS AND OTHERS

There was no indebtedness owing to the Fund and its subsidiaries or any other affiliated entity by executive officers, directors, employees and former executive officers, directors and employees of the Fund and its subsidiaries as at May 15, 2008.

## MATTERS TO BE ACTED UPON AT THE MEETING

### Election of Directors of Ontario Energy Savings Corp.

OESC has a Board of Directors (the “Board”), which presently consists of seven members all of whom are standing for election and are being elected by the Trustee as directed, as the holder of all the common shares of OESC and by the Holders of Preference Shares.

The following persons are the nominees proposed by the Administrator on behalf of the Fund for election as directors of OESC to serve until the next annual meeting of Unitholders or until their successors are duly elected or appointed. The OESC Shareholders’ Agreement provides that at all times a majority of the directors of OESC shall be persons who are not officers or employees of OESC or any affiliate or subsidiary thereof or persons who beneficially own, directly or indirectly, or who exercise control or direction over Units representing more than 10% of the outstanding Units on a fully diluted basis (including Preference Shares) or directors or officers of any such person or any affiliate or subsidiary thereof. For these purposes any person who beneficially owns or exercises control or direction over Preference Shares shall be considered to beneficially own or exercise control or direction over the number of Units which would be received on the exercise of shareholder exchange rights in respect of the Preference Shares beneficially owned by him or over which he exercises control or direction. If any vacancies occur in the slate of such nominees because any nominee is unable to serve or will not serve, discretionary authority conferred by the proxies appointing the Fund nominees will be exercised to grant approval to the Trustee to cause the Administrator to vote for the election of any other person or persons nominated by the Trustee. The names of the nominees for election as directors, principal occupations, year in which each became a director of OESC and the number of Units and Deferred Unit Grants of the Fund and Preference Shares beneficially owned or over which control or direction is exercised by such persons, are as follows:

<u>Name, Age and Year First Became a Director</u>	<u>Position with OESC</u>	<u>Principal Occupation</u>	<u>Units Beneficially Owned or Over which Control or Direction is Exercised<sup>(4)</sup></u>	<u>Deferred Unit Grants (“DUGs”) and UARs Beneficially Owned<sup>(6)(7)</sup></u>
John A. Brussa <sup>(2)</sup> Calgary, Alberta 2001 (52)	Director	Partner, Burnet, Duckworth & Palmer LLP	60,000	3,481 DUGs
The Hon. Michael Kirby <sup>(1)(3)</sup> Ottawa, Ontario 2001 (67)	Director	Corporate Director	25,464	3,740 DUGs
The Hon. Gordon D. Giffin <sup>(1)(2)</sup> Atlanta, Georgia 2006 (59)	Director	Senior Partner, McKenna, Long & Aldridge LLP	Nil	9,998 DUGs
The Hon. R. Roy McMurtry <sup>(2)(3)</sup> Toronto, Canada (76)	Director	Until May 31, 2007 Chief Justice, of Ontario and currently Counsel, Gowling Lafleur Henderson LLP	6,535	795 DUGs
Rebecca MacDonald Toronto, Ontario 2001 (55)	Executive Chair and Co-Chief Executive Officer and Director	Executive Chair and Co-Chief Executive Officer of the Corporation	5,773,460	224,811 UARs

<u>Name, Age and Year First Became a Director</u>	<u>Position with OESC</u>	<u>Principal Occupation</u>	<u>Units Beneficially Owned or Over which Control or Direction is Exercised<sup>(4)</sup></u>	<u>Deferred Unit Grants ("DUGs") and UARs Beneficially Owned<sup>(6)(7)</sup></u>
The Hon. Hugh D. Segal <sup>(1)(2)(3)(5)</sup> Kingston, Ontario 2001 (57)	Lead Director	Member of the Senate of Canada and Senior Fellow, School of Policy Studies, Queens University	1,237	3,999 DUGs
Brian R.D. Smith <sup>(1)(2)</sup> Vancouver, British Columbia 2001 (73)	Director	Federal Chief Treaty Negotiator and Energy Consultant	7,433	15,548 DUGs

Notes:

- (1) Member of the Audit Committee. Mr. Kirby is the Chair.
- (2) Member of the Compensation and Human Resources Committee. Mr. Smith is the Chair.
- (3) Member of the Nominating and Corporate Governance Committee. Mr. Segal is the Chair.
- (4) Includes Units issuable on the exercise of shareholder exchange rights attaching to Preference Shares pursuant to the OESC Shareholders' Agreement.
- (5) Appointed lead director by the Board of Directors on January 17, 2005.
- (6) As indicated under the heading "Compensation of the Directors" on pages 4 - 5 of this Information Circular, for the year of the Fund ending March 31, 2008, the non-management directors of OESC were required to receive \$15,000 of their annual retainer in fully paid DUGs at the end of each quarter and are entitled to elect to receive all or a portion of their remaining director's fees in fully paid DUGs payable at the end of each quarter of the Fund, pursuant to the Directors' Deferred Unit Compensation Plan (the "Director's Plan"). The purpose of the Director's Plan is to provide effective incentives for the independent directors to promote the business and success of the Fund by encouraging the ownership of Units. The DUGs, which are credited to a director's DUG account at the end of each quarter during each fiscal year of the Fund (the "Grant Date"), and which are based upon the weighted average trading price of Units for 10 trading days on the TSX preceding the end of each quarter of the Fund's fiscal year, may not be exchanged for Units on a 1:1 basis and issued to such director until the earlier of: (i) the termination of three years from the Grant Date, (ii) the day such director ceases to be a director of OESC and (iii) a change of control, providing that no Units may be issued after the expiry of 10 years from the Grant Date.

The price used to determine the number of notional Units granted to directors pursuant to the Director's Plan for the year ending March 31, 2008 was: \$15.12 for the quarter ended June 30, 2007; \$15.16 for the quarter ended September 30, 2007; \$15.71 for the quarter ended December 31, 2007 and \$12.77 for the quarter ended March 31, 2008 based on the simple average closing price of Units on the TSX for the 10 trading days preceding each quarter end of the Fund.

The total number of Units issuable pursuant to the Director's Plan may not exceed 100,000. As at March 31, 2008 the non-management directors owned a total of 37,561 DUGs allocated as to 3,740 to Michael Kirby; 3,999 to Hugh Segal; 15,548 to Brian Smith; 9,998 to Gordon Giffin, 3,481 to John Brussa and 795 to Roy McMurtry. The number of DUGs to which a director is entitled to receive is increased pursuant to a formula in the Director's Plan reflecting the amount of the distributions which a director would have received if he held Units in lieu of DUGs.

Rebecca MacDonald has received fully paid UARs as part of bonuses payable to her on March 31, 2006, 2007 and 2008. All UARs held by her are governed by her employment agreement and the Fund's 2004 UAR Plan described on page 10 of this Information Circular and are exchangeable 1:1 into Units of the Fund. Neither the DUGs nor the UARs carry the right to vote.

- (7) Each director is required by November 9, 2009 to hold a minimum number of Units of the Fund (including UARs and DUGs) equal to at least two times the base retainer or \$100,000 (currently \$70,000).

Each of the foregoing persons has held the same principal occupation or other positions with the same employer for the previous five years except as follows:

Rebecca MacDonald became an officer of OESC in January 2000. A member of the Senate of Canada between 1984 and October 2006, The Honourable Michael Kirby served as Chair of the Standing Senate Committee on Banking, Trade and Commerce from 1994 to 1999 and until October 2006 served as Chair of the Standing Senate Committee on Social Affairs, Science and Technology. The Honourable R. Roy McMurtry was appointed Chief Justice of Ontario on February 20, 1996 and retired at age 75 on May 31, 2007 to become counsel at Gowling Lafleur Henderson LLP.

The Honourable Hugh D. Segal is a Senior Fellow, School of Policy Studies, Queen's University and, prior to November 1998, he was an Associate of Gluskin Sheff & Associates Inc. (investment counsel). Mr. Segal served as President, Institute for Research on Public Policy (research institute) until May 31, 2006. He was appointed to the Senate of Canada on August 2, 2005 and currently is a member of the Committees on Aboriginal Peoples, Agriculture and Forestry and Foreign Affairs and International Trade. The Honourable Gordon D. Giffin served as the United States Ambassador to Canada from August, 1997 to April, 2001 after which he returned, as a senior partner, to McKenna, Long & Aldridge LLP (law firm).

The information as to Units, Preference Shares, DUGs and UARs beneficially owned or controlled, directly or indirectly, not being within the knowledge of the Administrator, has been furnished by the respective nominees individually.

### **Appointment of Auditors of the Fund**

The Board of Directors propose that KPMG LLP be appointed as auditors of the Fund until the next annual meeting at such remuneration as may be approved by the Board of Directors.

Unless otherwise directed, the persons named in the form of proxy solicited by the Administrator will vote the Units and Preference Shares represented by proxy for the appointment of KPMG LLP as the independent auditors of the Fund, to hold office until the next annual meeting of Unitholders at a remuneration to be fixed by the Administrator. KPMG LLP have been auditors of the Fund since June 29, 2005.

In order to be effective, the resolution appointing KPMG LLP as auditors and authorizing the Directors to fix their remuneration, must receive the affirmative vote of a majority of the votes cast by Holders of Units and Preference Shares in person and represented by proxy.

**The Board of Directors of OESC recommends a vote "FOR" the appointment of KPMG LLP as independent auditors for the Fund for the fiscal year ending March 31, 2009 and "FOR" authorizing the Board of Directors of OESC to fix the auditor's remuneration.**

For fiscal 2008, fees charged by KPMG LLP for audit and related services to the Fund and its subsidiaries were \$490,100 (2007 — \$360,398). Fees for tax related services amounted to \$97,418 (2007 — \$21,000) and other fees were nil (2007 — \$24,000). Total fees for fiscal 2008 were \$587,518 (2007 — \$405,398). No other services were provided to the Fund and its subsidiaries by KPMG LLP.

The Audit Committee has considered whether the magnitude and nature of these services is compatible with maintaining the independence of the external auditors and is satisfied that they are. All services provided by KPMG LLP require the approval of and were approved by the Audit Committee.

## **COMPENSATION OF THE TRUSTEE AND THE ADMINISTRATOR**

### **Compensation of Trustee**

Pursuant to the provisions of the Declaration of Trust the Trustee receives an annual fee of \$10,000 per year for its services as Trustee to the Fund.

### **Administration of the Fund**

On April 30, 2001, the Fund entered into an administration agreement (the "Administration Agreement") with OESC, pursuant to which OESC agreed to provide or arrange for the provision of services required in the administration of the Fund. In consideration of its services, OESC receives an annual fee of \$100 plus certain out of pocket expenses. OESC received a fee of \$100 for the period from April 1, 2007 to March 31, 2008.

## **CORPORATE GOVERNANCE**

The Canadian Securities Administrators issued National Policy 58-201 entitled “Corporate Governance Guidelines” (“NP 58-201”) and National Instrument 58-101 entitled “Disclosure of Corporate Governance Practices” (“NI 58-101”) which apply to reporting issuers after June 30, 2005. Although the Fund does not have a board of directors or similar governing body, given that the Fund owns all of the common shares of OESC and that pursuant to the Declaration of Trust the Unitholders are given rights substantially equivalent to those which they would have if they were shareholders of OESC, it is appropriate to review the corporate governance practices of the Board of OESC. Schedule “A” which is attached to this Information Circular details the corporate governance practices of OESC with reference to NP 58-201 and Form 58-101F1. Schedule “B” indicates other directorships of reporting issuers and/or their subsidiaries held by those persons nominated as directors of OESC and the committees of such entities on which they serve and Schedule “C” sets forth the Mandate for the Board of Directors of OESC. The Fund is in substantial compliance with NP 58-201.

### **INTEREST OF INFORMED PERSONS IN MATERIAL TRANSACTIONS**

Except as disclosed herein, there were no material interests, direct or indirect, of directors or executive officers of OESC, any securityholder who beneficially owns, directly or indirectly, or exercise control or direction over more than 10% of the outstanding Units, or any other Informed Person (as defined in National Instrument 51-102) or any known associate or affiliate of such persons, in any transaction since the commencement of the last completed financial year of the Fund or in any proposed transaction which has materially affected or would materially affect the Fund or any of its subsidiaries.

### **REGULATORY MATTERS AND BANKRUPTCIES AND INSOLVENCIES**

No nominee for director of OESC is, as at the date of this Information Circular, or has been, within 10 years before the date of this Information Circular, a director or executive officer of any company that, while that person was acting in that capacity, (i) was the subject of a cease trade or similar order or an order that denied the relevant company access to any exemption under securities legislation for a period of more than 30 consecutive days, (ii) was subject to an event that resulted, after the director or executive officer ceased to be a director or executive officer, in the company being the subject of a cease trade or similar order or an order that denied the relevant company access to any exemption under securities legislation, for a period of more than 30 consecutive days, or (iii) within a year of that person ceasing to act in that capacity, became bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency or was subject to or instituted any proceedings, arrangement or compromise with creditors or had a receiver, receiver manager or trustee appointed to hold its assets.

No nominee for director of OESC has, within the 10 years before the date of this Information Circular, become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency, or become subject to or instituted any proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold the assets of the proposed director.

There have been no penalties or sanctions imposed against any proposed director by a court or regulatory authority during the year ended December 31, 2006 or any other penalties or sanctions imposed against any proposed director by a court or regulatory body that would likely be considered important to a reasonable shareholder in making a decision with respect to voting for any proposed director. There have been no settlement agreements that any proposed director has entered into with a court relating to securities legislation or with a securities regulatory authority during the financial year of the Fund ended March 31, 2008.

### **ADDITIONAL INFORMATION**

Additional information relating to the Fund is available on SEDAR at [www.sedar.com](http://www.sedar.com). Financial information in respect of the Fund and its affairs is provided in the Fund’s annual audited comparative financial statements for the year ended March 31, 2008 and the related management’s discussion and analysis. Copies of the Fund’s financial statements and related management discussion and analysis are available upon request from the Corporate Secretary, Energy Savings Income Fund, 100 King Street West, Suite 2630, P.O. Box 355, Toronto, Ontario, M5X 1E1.

## REORGANIZATION OF THE FUND

On June 29, 2005 the Unitholders and holders of Preference Shares authorized the Fund, by Special Resolution, to approve a reorganization, with a view to conserving cash flow for expansion and ensuring continuity of distributions to Unitholders. The Fund received a favourable advance income tax ruling in respect of the reorganization from the Canada Revenue Agency on March 30, 2007. The reorganization was completed on April 30, 2007.

## APPROVAL AND CERTIFICATION

The foregoing contains no untrue statements of a material fact and does not omit to state a material fact that is required to be stated or that is necessary to make a statement not misleading in the circumstances in which it was made.

The undersigned hereby certifies that the contents of, and the sending of, this Information Circular have been approved by the Board of Directors of OESC, as the Administrator of the Fund.

DATED the 15th day of May, 2008.

ENERGY SAVINGS INCOME FUND

By its administrator,  
Ontario Energy Savings Corp.



REBECCA MACDONALD  
Executive Chair and  
Co-Chief Executive Officer  
Ontario Energy Savings Corp.



KENNETH HARTWICK  
Co-Chief Executive Officer and President  
Ontario Energy Savings Corp.



PETER BLOCH C.A.  
Chief Financial Officer  
Ontario Energy Savings Corp.

**SCHEDULE A**

**CORPORATE GOVERNANCE COMPLIANCE TABLE**

**STATEMENT OF CORPORATE GOVERNANCE PRACTICES OF  
ONTARIO ENERGY SAVINGS CORP. (the “Corporation”),  
A WHOLLY-OWNED SUBSIDIARY OF ENERGY SAVINGS INCOME FUND (the “Fund”)  
NATIONAL INSTRUMENT 58-101 (“NI 58-101”)**

**FORM 58-101FI — CORPORATE GOVERNANCE DISCLOSURE<sup>(1)</sup>**

GOVERNANCE DISCLOSURE REQUIREMENT	COMPLIANCE	COMMENTS
<p><b>1. BOARD OF DIRECTORS</b></p> <p>(a) Disclose the identity of the directors who are independent.</p> <p>(b) Disclose the identity of the directors who are not independent, and describe the basis for that determination.</p> <p>(c) Disclose whether or not a majority of the directors are independent.</p> <p>(d) If a director is presently a director of any other issuer that is a reporting issuer (or the equivalent) in a jurisdiction or a foreign jurisdiction, identify both the director and the other issuer.</p> <p>(e) Disclose whether or not the independent directors hold regularly scheduled meetings at which members of management are not in attendance. If the independent directors hold such meetings, disclose the number of meetings held during the preceding 12 months. If the independent directors do not hold such meetings, describe what the board does to facilitate open and candid discussion among its independent directors.</p>	<p>Yes</p> <p>Yes</p> <p>Yes</p> <p>Yes</p> <p>Yes</p>	<p>The five Board members who are independent pursuant to NI 58-101 are identified in the Table in Schedule B on pages B2 and B3 of this Information Circular.</p> <p>Two Board members are not independent pursuant to NI 58-101. One of them is a senior officer of the Corporation and one is a lawyer at a law firm to which the Corporation makes payments for legal services. They are identified in the Table in Schedule B of this Information Circular. See however section 7(b) of this Schedule A.</p> <p>Five of the seven nominees proposed by management for election to the board are independent under NI 58-101.</p> <p>All directorships, if any, with other public entities for each of the seven directors proposed by management for election to the Board and their committee representations are set out in the Table in Schedule B of this Information Circular.</p> <p>The independent directors of the Board and Board Committees meet without Management in attendance at every regularly scheduled meeting, including telephone conference call meetings. Board Committees meet with external consultants and professional advisors, without Management in attendance. The number of meetings without management and the non-independent directors in attendance held during fiscal 2008 were, as regards: (i) the Audit Committee — 7; (ii) the Compensation and Human Resources Committee — 2 and the Nominating and Corporate Governance Committee — 5 and the board of directors — 11. All independent directors have an opportunity, through membership on one or more of the Board Committees (Audit, Compensation and Human Resources and Nominating and Corporate Governance), to participate in discussions without Management and without the</p>



GOVERNANCE DISCLOSURE REQUIREMENT	COMPLIANCE	COMMENTS
(f) Disclose whether or not the chair of the board is an independent director, disclose the identity of the independent chair, and describe his or her role and responsibilities.	No	<p>non-independent management directors in attendance.</p> <p>Rebecca MacDonald, the Board Executive Chair and Co Chief Executive Officer, is not independent under NI 58-101. Her responsibilities are set out in the Board Chair Position Description which is available on the Fund's website at <a href="http://www.esif.ca">www.esif.ca</a>. Mr. Segal, the Lead Director, is independent under NI 58-101. His responsibilities are set out in the Lead Director Position Description which is available on the Fund's website at <a href="http://www.esif.ca">www.esif.ca</a>. The Lead Director's responsibilities include the obligation to ensure that the Board discharges its responsibilities effectively and independently, in consultation with the three Board Committees. The Lead Director is Chair of the Nominating and Corporate Governance Committee, a member of the Audit Committee and an ex officio member of, and attends, all other Committee meetings.</p>
<p><b>2. BOARD MANDATE</b></p> <p>(a) Disclose the text of the board's written mandate.</p>	Yes	<p>The Board's Charter is included in Schedule "C" to this Information Circular. A Mandate for the individual directors is available at the Fund's website at <a href="http://www.esif.ca">www.esif.ca</a>.</p> <p>The Board has approved a strategic planning process and annually reviews and approves the strategic plan, which takes into account, among other things, the opportunities and risks of the business. The competitive environment, pricing risks, hedging and other strategic issues are reviewed at each Audit Committee and Board meeting.</p> <p>The Board of the Corporation has adopted a Risk Management Policy. The Corporate Risk Officer reports to the Audit Committee at each meeting with respect to compliance by the Corporation with its Risk Management Policy which is available on the Fund's website at <a href="http://www.esif.ca">www.esif.ca</a>.</p> <p>The Audit Committee identifies and reports regularly to the Board on the Corporation's major financial and operating risks and reviews policies and practices, including the Risk Management Policy and hedging to manage the risks.</p>
<p><b>3. POSITION DESCRIPTIONS</b></p> <p>(a) Disclose whether or not the board has developed written position descriptions for the chair and the chair of each board committee.</p>	Yes	<p>The Position Descriptions for the Board Chair, the Lead Director and each individual Committee Chair are available on the Fund's website at <a href="http://www.esif.ca">www.esif.ca</a>.</p>

GOVERNANCE DISCLOSURE REQUIREMENT	COMPLIANCE	COMMENTS
<p>(b) Disclose whether or not the board and CEO have developed a written position description for the CEO.</p> <p>(c) Disclose whether or not the Audit Committee and CEO have developed a written position description for the CFO.</p>	<p>Yes</p> <p>Yes</p>	<p>The CEO's Position Description is available on the Fund's website at <a href="http://www.esif.ca">www.esif.ca</a>.</p> <p>The CFO's Position Description is available on the Fund's website at <a href="http://www.esif.ca">www.esif.ca</a>.</p>
<p><b>4. ORIENTATION AND CONTINUING EDUCATION</b></p> <p>(a) Briefly describe what measures the board takes to orient new members regarding:</p> <p style="padding-left: 20px;">(i) the role of the board, its committees and its directors, and</p> <p style="padding-left: 20px;">(ii) the nature and operation of the issuer's business.</p> <p>(b) Briefly describe what measures, if any, the board takes to provide continuing education for its directors.</p>	<p>Yes</p> <p>Yes</p>	<p>While the Corporation has not established a formal orientation program for new directors, each new director is provided with information about the Corporation including: minutes of all Board and Committee meetings for the past year, the Corporation's current disclosure documents, information on the role of the Board and each of its Committees; corporate and industry information; and, the contribution individual directors are expected to make.</p> <p>Specific information is provided on operations, the strategic plan, risk and risk management, governance, integrity and corporate values. New directors are provided with copies of the Corporation's continuous disclosure documents filed for a period of two years prior to their appointment or election.</p> <p>Presentations are made to the Board from time to time to educate and keep them informed of changes within the Corporation and in regulatory and industry requirements and standards. Specific information is provided on risks, commodity pricing, supply and demand and the current business and commercial environment. The Nominating and Corporate Governance Committee has the specific responsibility to review information on available educational opportunities and ensures directors are aware of those opportunities. The Corporation will pay for director education.</p>
<p><b>5. ETHICAL BUSINESS CONDUCT</b></p> <p>Disclose whether or not the board has adopted a written code for its directors, officers and employees. If the board has adopted a written code:</p> <p style="padding-left: 20px;">(i) disclose how an interested party may obtain a copy of the written code;</p>	<p>Yes</p> <p>Yes</p>	<p>The Board has adopted a Code of Business Conduct and Ethics Policy for its directors, officers and employees. The Board has also adopted a Whistleblower Policy.</p> <p>The Code of Business Conduct and Ethics Policy and the Whistleblower Policy are available on the Fund's website at <a href="http://www.esif.ca">www.esif.ca</a>, has been filed on SEDAR and</p>

GOVERNANCE DISCLOSURE REQUIREMENT	COMPLIANCE	COMMENTS
<p>(ii) describe how the board monitors compliance with its code; and</p> <p>(iii) provide a cross reference to any material change reports(s) filed within the preceding 12 months that pertains to any conduct of a director or executive officer that constitutes a departure from the code.</p> <p>(b) Describe any steps the board takes to ensure directors exercise independent judgment in considering transactions and agreements in respect of which a director or executive officer has a material interest.</p> <p>(c) Describe any other steps the board takes to encourage and promote a culture of ethical business conduct.</p>	<p>Yes</p> <p>Yes</p> <p>Yes</p> <p>Yes</p>	<p>is available on request to the Corporate Secretary of the Corporation.</p> <p>The Board, through the office of the Corporation's Legal Department and the Risk Management Group monitors compliance with the Code of Business Conduct and Ethics Policy. The Chair of the Audit Committee monitors compliance with the Fund's Whistleblower Policy.</p> <p>The Board has not granted any waiver of the Code of Business Conduct and Ethics Policy in favour of a director or executive officer during the past 12 months and for all of calendar 2007. Accordingly, no material change report has been required or filed.</p> <p>The Executive Chair of the Board with the Lead Director and the Co-Chief Executive Officers and Committee Chairs set the agenda for all meetings of the Board and each Committee thereof. They identify all transactions in respect of which a Director or executive officer may have a material interest and consult with outside counsel to ensure that the approval of any such transaction is in compliance with applicable corporate and securities rules and policies. Independent valuations and reports are obtained and any Director who may have a material interest in any such transaction is required to disclose his interest and to refrain from voting on the matter.</p> <p>The Vice President Corporate Risk Officer and Corporate Secretary regularly review the Corporation's Code of Business Conduct and Ethics Policy with all senior executives, members of middle management and the Directors to ensure all such persons are compliant with the Code.</p>
<p><b>6. NOMINATION OF DIRECTORS</b></p> <p>(a) Describe the process by which the board identifies new candidates for board nomination.</p>	<p>Yes</p>	<p>The Board has appointed a Nominating and Corporate Governance Committee with responsibility with assistance from the Lead Director, for the identification of new candidates for recommendation to the Board. The Nominating and Corporate Governance Committee annually reviews performance evaluations which includes a skills matrix completed by all directors. The matrix sets out the various skills and areas of expertise determined to be essential to ensure appropriate strategic direction and is used to assist in recruiting to the Board.</p>

GOVERNANCE DISCLOSURE REQUIREMENT	COMPLIANCE	COMMENTS
<p>(b) Disclose whether or not the board has a nominating committee composed entirely of independent directors. If the board does not have a nominating committee composed entirely of independent directors, describe what steps the board takes to encourage an objective nomination process.</p> <p>(c) If the board has a nominating committee, describe the responsibilities, powers and operation of the nominating committee.</p>	<p>Yes</p> <p>Yes</p>	<p>The Nominating and Corporate Governance Committee is comprised of three directors, all of whom have been affirmatively determined by the Board to be independent pursuant to NI 58-101.</p> <p>The Nominating and Corporate Governance Committee Mandate is available on the Fund's website at <a href="http://www.esif.ca">www.esif.ca</a> and a report on the activities of the Committee are described in section 9 of this Schedule on page A6 of this Information Circular.</p>
<p><b>7. COMPENSATION</b></p> <p>(a) Describe the process by which the board determines the compensation for your company's directors and officers.</p> <p>(b) Disclose whether or not the board has a compensation committee composed entirely of independent directors. If the board does not have a compensation committee composed entirely of independent directors, describe what steps the board takes to ensure an objective process for determining such compensation.</p> <p>(c) If the board has a compensation committee, describe the respon-</p>	<p>Yes</p> <p>Yes</p> <p>Yes</p>	<p>The Board has appointed a Compensation and Human Resources Committee with responsibility for recommending compensation for the Corporation's directors and officers to the Board. The Executive Chair and the Co CEO's compensation are approved by the independent directors of the Board.</p> <p>To align the interests of directors to those of unitholders, the Directors and unitholders approved the Directors' Deferred Unit Compensation Plan in June of 2004 which requires the directors to receive \$15,000 of their annual retainer in Deferred Units of the Fund and enables the directors to elect to receive all or a portion of their compensation in the form of Deferred Units of the Fund. For information about the compensation paid to directors for the year ending March 31, 2008 see "Compensation of Directors" on pages 4 and 5 of this Information Circular and "Directors Deferred Unit Compensation Plan" in note (6) on page 21 of this Information Circular.</p> <p>The Compensation and Human Resources Committee is comprised of four directors, all of whom have been affirmatively determined by the Board to be independent pursuant to NI 58-101. The Board has determined that the payment of legal fees to a firm where one of its directors is a partner has not and should not affect or compromise the ability of the director to act independently and where matters requiring a vote of the full board relate to issues on which the Corporation has received advice from the related law firm, the director partner declares his interest and refrains from voting on the matter.</p> <p>The Compensation and Human Resources Committee Mandate is available on the Fund's website at</p>

GOVERNANCE DISCLOSURE REQUIREMENT	COMPLIANCE	COMMENTS
sibilities, powers and operation of the compensation committee.		<a href="http://www.esif.ca">www.esif.ca</a> and a report on the activities of the Committee begins on page 16 of this Information Circular.
<p><b>8. OTHER BOARD COMMITTEES</b></p> <p>(a) If the board has standing committees other than the Audit, Compensation and Nominating Committees, identify the committees and describe their function.</p>	Yes	There are no additional standing Board Committees. The Compensation and Human Resources Committee has, in addition to compensation responsibilities, obligations to deal with human resource and personnel matters. The Nominating and Corporate Governance Committee has, in addition to Nominating responsibilities, the obligation to establish and review the Corporation's Corporate Governance structure including compliance with NI 58-101.
<p><b>9. ASSESSMENTS</b></p> <p>(a) Disclose whether or not the board, its committees and individual directors are regularly assessed with respect to their effectiveness and contribution. If assessments are regularly conducted, describe the process used for the assessments.</p>	Yes	<p>The Nominating and Corporate Governance Committee conducts a full evaluation of the effectiveness and performance of the Board, all Board Committees and members thereof and individual directors annually. The evaluation also includes self-evaluations and evaluations of peer performance. The evaluation consists of a director's questionnaire, the results of which are tabulated and analyzed through the Lead Director and the Chair of the Nominating and Corporate Governance Committee. Results of the questionnaire are presented to the Nominating and Corporate Governance Committee and the Board.</p> <p>The most recent annual evaluation showed that the Board, the Board Committees, Board Executive Chair, the Lead Director and Committee Chairs and individual directors were effectively fulfilling their responsibilities.</p>

Notes:

- (1) All of the Corporation's corporate governance policies, committee mandates, including: its Code of Business Conduct and Ethics Policy, its Policy on Insider Trading, Disclosure and Confidentiality, its Whistleblower Policy, the terms of reference and chair positions for each of its Audit Committee, its Compensation and Human Resources Committee and its Nominating and Corporate Governance Committee, the board of director mandate and the position description for individual directors and position descriptions for its Executive Chair the Lead Director, Chief Executive Officer and Chief Financial Officer are published on the Fund's website at [www.esif.ca](http://www.esif.ca).

- (2) The Table below indicates the attendance record for each person who was a director of the Corporation for the year ending March 31, 2008 for all director and Committee meetings.

<b>Name of Director</b>	<b>Number of Board Meetings attended of which there were 11<sup>(1)</sup></b>	<b>Number of Audit Committee Meetings attended of which there were 7 (Kirby, Segal, Giffin and Smith)</b>	<b>Number of Compensation and Human Resources Committee attended of which there were 2 (Giffin, Smith, McMurtry and Brussa)</b>	<b>Number of Nominating and Corporate Governance Committee Meetings attended of which there were 5 (Segal, Kirby and McMurtry)</b>
John A. Brussa	9	2 (invited for two)	1	2
The Hon. Gordon Giffin	11	6	2	2
The Hon. Michael Kirby	7	6	1	4
Roy McMurtry	3	—	1	1
Rebecca MacDonald	10	1 (invited for one)	—	—
Brennan R. Mulcahy <sup>(2)</sup>	8	—	—	—
Hugh D. Segal	11	6	2	5
Brian R.D. Smith	11	7	1	2

Notes:

- (1) Includes meetings attended in person or by telephone conference call.
- (2) Resigned February 29, 2008.
- (3) The above table includes a two day strategy session attended by all but one director and three meetings of a special committee of the board held during the year ended March 31, 2008.

## SCHEDULE B

### OTHER PUBLIC COMPANY DIRECTORSHIPS AND COMMITTEE APPOINTMENTS

The following table indicates whether a director or a nominee director is independent or not pursuant to National Instrument 58-101 (“NI 5-101”) and lists other public company directorships and committee appointments.

Director	Other Public Company Directorships	Committee Appointments
<b>LIST OF TWO NON-INDEPENDENT DIRECTORS</b>		
Rebecca MacDonald	None	None
John A. Brussa	Baytex Energy Ltd.  Capitol Energy Resources Ltd  Cirrus Energy Corporation  Crew Energy Inc. Divestco Inc. E4 Energy Inc. Endev Energy Inc.  FET Resources Inc. (a wholly owned subsidiary of Focus Energy Trust) Flagship Energy Galleon Energy Inc. Grand Petroleum Ltd.  Harvest Operations Corp. (a wholly-owned subsidiary of Harvest Energy Trust) Highpine Oil & Gas Limited  Inter Pipeline Fund (a wholly owned subsidiary of Pipeline Management Ltd.) Navigo Energy Inc. (a subsidiary of NAV Energy Trust) Orleans Energy Ltd. Penn West Petroleum Ltd. (a subsidiary of Pen West Energy Trust)  Pilot Energy Ltd. Progress Energy Ltd. (a subsidiary of Progress Energy Trust) Rider Resources Ltd. Strategic Energy Fund  Storm Exploration Inc.	Reserves Compensation  Reserves Compensation and Corporate Governance  Audit Reserve  Reserves  Audit  Audit  Reserves Audit Compensation  Compensation  None  Compensation  Reserves Compensation  Audit (Chair) Compensation  Compensation, Nomination and Corporate Governance (Chair)  Compensation  Compensation  None  Chair of the Board Compensation Corporate Governance  Audit  Compensation  Compensation  Audit Corporate Governance  Compensation, Nomination, Governance



Director	Other Public Company Directorships	Committee Appointments
<b>LIST OF FIVE INDEPENDENT DIRECTORS<sup>(2)</sup></b>		
Brian R.D. Smith	Genco Resources Ltd. Andover Ventures Inc. Stealth Energy Inc. Zenith Industries Inc.	Audit None None Chair
The Hon. Michael J. L. Kirby	Brainhunter Inc.  Extendicare  Indigo Books & Music Inc.  MDC Partners Inc.  The Bank of Nova Scotia	Corporate Governance Human Resources (Chair)  Corporate Governance Human Resources (Chair) Quality Standards  Audit (Chair) Corporate Governance (Chair) Human Resources  Corporate Governance Human Resources  Audit (Chair) Executive
The Hon. Hugh D. Segal	SNC Lavalin Inc.  St. Lawrence Cement  Gluskin Sheff & Associates Inc.	Health, Safety and Environment Human Resources  Audit Governance and Compensation  Compensation, Nominating and Corporate Governance Committee
The Hon. Gordon D. Giffin	AbitibiBowater, Inc.  Canadian Imperial Bank of Commerce  Canadian National Railway Company  Canadian Natural Resources Limited  TransAlta Corporation	Audit Environment and Safety  Management Resources and Compensation  Environment and Safety Finance Human Resources  Audit Governance and Nominating  Governance and Nominating
The Hon. R. Roy McMurtry	None	None

Notes:

- (1) Mr. John A. Brussa, a director of OESC, is a partner of the law firm of Burnet, Duckworth & Palmer LLP, which firm receives fees for legal services rendered to the Fund and its operating entities.
- (2) The Honourable R. Roy McMurtry became a director at the Fund's June 28, 2007 AGM.

## SCHEDULE C

### The Board of Directors of Ontario Energy Savings Corp. (“Energy Savings”) Board Mandate

#### — Supervising the Management of the Business and Affairs of Energy Savings —

#### Our Main Responsibilities

We provide the supervision necessary for:

1. **Disclosure of Reliable and Timely Information to Unitholders** — the Unitholders depend on us to get them accurate and relevant information.
2. **Approval of Strategy and Major Policy Decisions of Energy Savings** — we must understand and approve where Energy Savings is going, be kept current on its progress towards those objectives and be part of and approve any major decisions.
3. **Evaluation, Compensation and Succession for Key Management Roles** — we must be sure that the key roles have the right people, that they are monitored and evaluated by us and that they are appropriately compensated to encourage Energy Saving’s long-term success.
4. **Oversight of the Management of Risks and the Implementation of Internal Controls** — we must be satisfied that the assets of Energy Savings are protected and that there are sufficient internal checks and balances.
5. **Effective Board Governance** — to excel in our duties we need to be functioning properly as a Board — strong members with the right skills and the right information and generally to be responsible for the development of Energy Savings approach to corporate governance.

#### Independence is Key

The Board of Directors understands that we must be independent of the management of Energy Savings. To enhance our independence we have implemented the following:

- A majority of the members of the Board are independent
- All Committees are composed solely of non-management directors
- The Board and its Committees can meet independently of management at any time
- The Board and its Committees can hire their own independent advisors
- An independent lead Director with a clear mandate provides leadership for the independent directors
- A policy requires all Directors to hold deferred units or units as part of the Board retainer
- The provision of high-quality information for Directors — orientation for new directors, meaningful presentations, access to management and sufficient time to review material

We know independence requires more — it requires preparation for meetings, understanding the issues, strength, commitment, integrity and an inquiring mind.

#### Our Composition

Our number shall be as provided for in accordance with OESC’s By-laws from time to time and shall comply with the rules of board composition established by the Nominating and Corporate Governance committee of OESC. Each director shall possess the qualities set out in the Position Description for Directors and the Position Descriptions for Directors in their role as Chair of each Board Committee.

We will create Committees from time to time and will delegate certain functions to them. Each of these Committees has a written Mandate. These Mandates are reviewed on a regular basis and are updated and

amended as often as needed to respond to the evolving regulatory and market environment in which Energy Savings operates.

### **Independent Functioning of Board and Committees**

The Board is responsible for establishing the appropriate procedures to ensure that the Board, Committees and individual Directors can function independently of management to the extent considered necessary or desirable by Directors. The Board can retain independent professionals. Each Committee can retain and terminate independent professionals and each has the sole authority to approve all fees payable to an Independent professional. Any Director can retain an independent professional with the prior approval of the Nominating and Corporate Governance Committee. Each Committee and the Board can conduct all or part of any meeting in the absence of management, and it is the Board's policy to include such a session on the agenda of each regularly scheduled Board meeting.

Each Committee chair can also require the Corporate Secretary to convene a meeting of the Board or a Committee to be held in the absence of management or to reserve an agenda item at any Board or Committee meeting for business to be conducted in the absence of management. Each Director can request such a meeting or reserved agenda item by contacting a Committee Chair.

### **Meetings**

The Board meets a minimum of four times per year. For regularly scheduled meetings, an agenda for each Board meeting and other documents for consideration are sent by courier to all Directors about one week in advance of each meeting. For special meetings of the Board, best efforts are made to distribute materials to the Directors as far in advance as practicable. A complete Board package, which includes all material for the meeting, is provided to each Director prior to the commencement of each meeting.

### **Specific Duties and Responsibilities**

The Board has the following specific duties and responsibilities, which may be delegated to Committees of the Board, in whole or in part, with ongoing reporting by the Committees to the Board:

#### ***Strategic Planning***

The Board is responsible for the strategy and fundamental goals of Energy Savings for all aspects of its undertaking. This responsibility includes the adoption of a strategic planning process; convening annually a strategic planning meeting involving the Board and executive management, approving strategic plans, which take into account, among other things, the major opportunities and risks of Energy Savings; and overseeing the implementation of strategic plans and monitoring performance against such plans. This responsibility also includes reviewing and approving all major strategy and policy recommendations including the financial plan and approving operating budgets, and specific requests for major acquisitions.

#### ***Risk Management***

The Board is responsible for ensuring that the appropriate policies and procedures are in place to protect the assets and commodity hedging policies of Energy Savings and assure its viable future. The Board is also responsible for identifying the principal risks of all aspects of Energy Savings' business and ensuring the implementation of appropriate systems to manage these risks.

#### ***Internal Controls and Management Information Systems***

The Board is responsible for overseeing and monitoring the integrity of Energy Savings' internal controls and procedures, management information systems and audit procedures, and overseeing the appropriate operation of Energy Savings including compliance with all applicable legal and regulatory requirements through financial and other management information systems, and appropriate inspection, compliance and control systems. The Board is responsible for ensuring that financial reporting and financial control systems are adequate and operating, and approving the quality and sufficiency of information provided to the Directors.

### ***Communications Policy***

The Board is responsible for establishing a communications policy for Energy Savings' and overseeing the maintenance of effective unitholder and stakeholder relations through Energy Savings' communications policy and programs so that accurate and timely material information is disseminated to and feedback is accommodated from unitholders.

### ***Director Orientation and Assessment***

The Board is responsible for ensuring there is an appropriate, formal orientation program for new directors and for assessing the effectiveness and contribution of the Board, Committees and all Directors annually. The Board is also responsible to ensure that the Directors have the necessary financial, energy, marketing, regulatory, human resource and compensation expertise.

### ***Evaluation, Compensation and Succession Planning***

The Board is responsible for overseeing the effective operation of Energy Savings by appointing, assessing performance of, compensating, disciplining and succession planning for all senior Energy Savings officers. The Board is responsible for ensuring the senior management team has the appropriate qualities and competencies to meet the expectations set by the Board. The Board is responsible for approving the compensation of the senior management team and the compensation policies of Energy Savings, including reviewing the adequacy and form of compensation of directors. The board is responsible for developing a position description for the Board members, the Executive Chair, the Chief Executive Officer, the Chief Financial Officer, the Lead Director, the Corporate Secretary and the Chair of each Board Committee which, together with other Board approved policies and practices, should provide for a definition of the limits to management's responsibilities. The Board is responsible for approving the objectives of Energy Savings to be met by the Chief Executive Officer.

### ***General***

The Board is responsible for monitoring the effectiveness of Energy Savings' corporate governance practices and approving any necessary changes, as required. The Board is responsible for establishing general Energy Savings policies and performing other tasks required by law. The Board is also responsible for ensuring compliance with and monitoring all policies approved by the Board including (i) the Code of Business Conduct and Ethics Policy and (ii) the Policy on Insider Trading, Communications and Confidentiality.

(Adopted by the Board on November 5, 2005)