

**TSX: SIF.UN**

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**PRESS RELEASE**

**Energy Savings Acquires 187,000 Ontario Electricity Customers  
from EPCOR**

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TORONTO, ONTARIO -- May 19, 2005 --

Energy Savings Income Fund, the Toronto-based marketer of deregulated energy contracts, announced that it has entered into an agreement to acquire contracts representing 187,000 Ontario deregulated electricity customer equivalents from EPCOR Utilities Inc., the Edmonton-based utility holding company. The customers consist of those signed by EPCOR directly and those EPCOR had purchased from Hydro One in 2003. The purchase price will be \$7.0 million and will be funded by Energy Savings out of working capital.

The customers have an average remaining life of 1.5 years and the purchase price reflects the fact that margins per customer are lower than Energy Savings' \$100 per year target.

CEO Brennan Mulcahy stated: "This customer book adds approximately 50% to our Ontario electricity book. The customers have value not only in the cash flow they generate today but also prospective value as potential long term customers."

Executive Chair Rebecca MacDonald added: "As I have committed to our Unitholders many times, our intention is to have every acquisition be accretive to our Unitholders. To date, all of them have been. Based on our analysis, this should be another accretive addition to our customer book."

*The Fund*

Energy Savings' business, which is conducted in Ontario, Manitoba, Alberta, Quebec, British Columbia and Illinois, involves the sale of natural gas to residential, small to mid-size commercial and small industrial customers under long term, irrevocable fixed price contracts. Energy Savings also supplies electricity to Ontario and Alberta customers. By fixing the price of natural gas or electricity under its fixed price contracts for a period of up to five years, Energy Savings' customers offset their exposure to changes in the price of these

essential commodities. Energy Savings, which commenced business in July of 1997, derives its margin or gross profit from the difference between the fixed price at which it is able to sell the commodities to its customers and the fixed price at which it purchases the matching volumes from its suppliers.

### *Forward-Looking Statements*

The Fund's press releases may contain forward-looking statements including statements pertaining to customer revenues and margins, customer additions and renewals, customer consumption levels, distributable cash and treatment under governmental regulatory regimes. These statements are based on current expectations that involve a number of risks and uncertainties which could cause actual results to differ from those anticipated. These risks include, but are not limited to, levels of customer natural gas and electricity consumption, rates of customer additions and renewals, fluctuations in natural gas and electricity prices, changes in regulatory regimes and decisions by regulatory authorities, competition and dependence on certain suppliers. Additional information on these and other factors that could affect the Fund's operations, financial results or distribution levels are included in the Fund's annual information form and other reports on file with Canadian securities regulatory authorities which can be accessed through the SEDAR website at [www.sedar.com](http://www.sedar.com) or through the Fund's website at [www.esif.ca](http://www.esif.ca)

The Toronto Stock Exchange has neither approved nor disapproved of the contents of this release.

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